Cautious (0–40% Equity)

Core







20.5% TOTAL RETURN (LAST 5 YEARS)

1.7% PORTFOLIO YIELD

0.25% HAWKSMOOR ANNUAL MANAGEMENT CHARGE

0.59%
ONGOING CHARGES OF UNDERLYING FUNDS

0.14%
TRANSACTIONAL AND INCIDENTAL COSTS OF UNDERLYING FUNDS

Lower Risk Higher Risk

CAUTIOUS (0–40% Equity)

MODERATE (40–60% Equity) **ADVENTUROUS** (60–80% Equity)

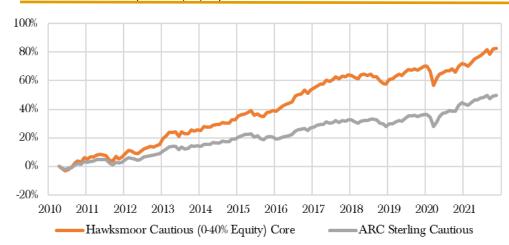
EQUITY RISK (80–100% Equity)

Cautious (0 –40% Equity) portfolios are intended for clients where a degree of equity risk is appropriate through an investment cycle, but where the longer-term preservation of capital is of primary importance. The portfolio will be managed with an asset allocation and risk profile consistent with a Dynamic Planner Fund Risk Profile of 4. You should be looking to invest for at least 3 years. The objective of this portfolio is to provide returns from a combination of income and capital growth within this risk mandate.

DYNAMIC 4

3 defaqto
RISK RATING
CAUTIOUS

PERFORMANCE (as at 30/11/21)



	3 months	1 Year	3 years	5 years	Since inception 22/04/2010
Hawksmoor Cautious (0-40% Equity) Portfolio	-0.2	6.5	14.8	20.5	82.6
ARC Sterling Cautious	-0.1	5.1	14.9	19.2	49.8

Discrete Annual Calendar	2021(YTD)	2020	2019	2018	2017
Hawksmoor Cautious (0-40% Equity) Portfolio	5.5	1.7	7.4	-4.0	6.9
ARC Sterling Cautious	3.7	4.2	8.1	-3.6	4.5

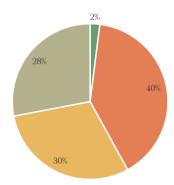
ALL MODEL PORTFOLIOS ARE AVAILABLE ON THE FOLLOWING PLATFORMS: 7IM, Aegon Retirement, Aviva, Ascentric, Novia, Nucleus, Quilter, Standard Life Wrap, Transact

The performance shown is since launch (22/04/2010) on one of the platforms on which the portfolio was first available and there may be small variations in the asset allocation and past performance of the portfolio between platforms. Performance figures and charts sourced from Hawksmoor Research (total return, bid to bid, excluding fund rebates and excluding fees applied by the platform and adviser, but including Hawksmoor's fees without the VAT). These figures refer to the past and past performance is not a reliable indicator of future results.

CURRENT POSITIONING

	Yield %	Risk Score	Weight %
Cash	0.0	1	2
Fixed Income			40
M&G UK Inflation Linked Corporate Bond	0.0	2	5
Church House Investment Grade Fixed Interest	2.2	2.5	5
TwentyFour Monument Bond	1.5	3	4
M&G Short Dated Corporate Bond	1.3	2	4
Schroder Strategic Credit	4.3	3	4
EdenTree Responsible & Sustainable Sterling Bond	3.2	4	4
M&G Global Macro Bond	1.3	4	4
Aviva Strategic Bond	2.1	4	4
Royal London Short Dur. Global High Yield Bond	4.5	3	3
TwentyFour Dynamic Bond	3.9	4	3
Equities			30
Castlebay UK Equity	2.4	5	3
JO Hambro UK Opportunities	2.3	4	2
iShares UK Equity Index	3.0	5	4
Artemis Global Select	0.3	5.5	5
L&G International Index	1.3	5	8
Guinness Global Equity Income	1.7	5	4
BMO Responsible Global Equity	0.3	5	4
Alternatives			28
Fortem Capital Progressive Growth	0.0	4	5
RM Alternative Income	4.5	4	5
Gravis UK Listed Property ³	0.0	4	5
Foresight Sustainable Real Estate Securities	3.2	4	4
WisdomTree Physical Gold GBP ²	0.0	3.5	3
Levendi Thornbridge Defined Return ¹	0.0	4	3
Church House Tenax Absolute Return Strategies	1.0	2.5	3

ASSET ALLOCATION



	Policy Range	Current
Cash	2%	2%
Fixed Income	45-65%	40%
Equities	0-40%	30%
Alternatives	15—35%	28%
Hawksmoor Risk Score	2–4	3.8

¹ Due to fund availability issues, the 3% weighting assigned to *Levendi Defined Return* is being held in *Pimco Sterling Short Maturity Source ETF* on <u>Aegon</u> only.

The Hawksmoor Model Portfolio Service is managed by:

3.8



Jim Wood-SmithChief Investment Officer,
Private Clients

Weighted Average



1.7

Gary Martin Investment Manager



James Clark Senior Fund Analyst



Jill Gill Adviser Relationship Manager



Emily Cave
MPS/ Research Assistant

For more information, please contact Jill Gill on $07846\ 932888$ or at jill.gill@hawksmoorim.co.uk

² WisdomTree Physical Gold is ineligible on <u>Standard Life</u>, <u>Novia</u>, <u>Nucleus</u> and <u>Transact</u> only. This allocation is instead held in L&G All Stocks Gilt Index.

³Due to fund availability *Gravis UK Listed Property* fund is unavailable on <u>Aegon</u>, <u>Ascentric</u>, <u>Standard Life</u>, <u>Aviva</u>, <u>Nucleus</u> and <u>Old Mutual</u>. In its place will be the *Gravis UK Listed Property Feeder* fund.

Moderate (40–60% Equity)

Core





32.0% TOTAL RETURN (LAST 5 YEARS)

DFM MPS (Platform) Family 2021

1.8%

0.25% HAWKSMOOR ANNUAL MANAGEMENT CHARGE

0.69%
ONGOING CHARGES OF
UNDERLYING FUNDS

0.20%
TRANSACTIONAL AND
INCIDENTAL COSTS OF
UNDERLYING FUNDS

Lower Risk Higher Risk

CAUTIOUS (0-40% Equity)

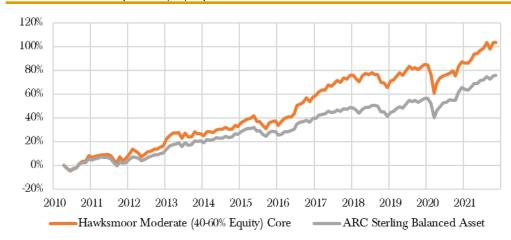
MODERATE (40–60% Equity) ADVENTUROUS (60–80% Equity) **EQUITY RISK** (80–100% Equity)

Moderate (40–60% Equity) portfolios are intended for clients seeking returns in excess of inflation, typically with an equity content of close to 50%. These returns are not to the exclusion of the longer-term preservation of capital. The Portfolio value will tend to rise and fall with equity markets, but to a lesser degree. The portfolio will be managed with an asset allocation and risk profile consistent with a Dynamic Planner Fund Risk Profile of 5. You should be looking to invest for at least 5 years. The objective of this portfolio is to provide returns from a combination of income and capital growth within this risk mandate.





PERFORMANCE (as at 30/11/21)



	3 months	1 Year	3 years	5 years	Since inception 22/04/2010
Hawksmoor Moderate (40-60% Equity) Portfolio	-0.4	9.8	19.7	32.0	103.6
ARC Sterling Balanced Asset	0.2	9.0	21.2	28.9	76.1

Discrete Annual Calendar	2021(YTD)	2020	2019	2018	2017
Hawksmoor Moderate (40-60% Equity) Portfolio	8.1	1.5	11.8	-5.9	11.8
ARC Sterling Balanced Asset	6.9	4.3	11.7	-5.1	6.7

ALL MODEL PORTFOLIOS ARE AVAILABLE ON THE FOLLOWING PLATFORMS: 7IM, Aegon Retirement, Aviva, Ascentric, Novia, Nucleus, Quilter, Standard Life Wrap, Transact

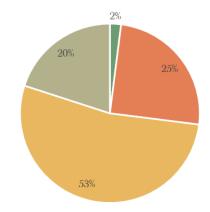
The performance shown is since launch (22/04/2010) on one of the platforms on which the portfolio was first available and there may be small variations in the asset allocation and past performance of the portfolio between platforms. Performance figures and charts sourced from Hawksmoor Research (total return, bid to bid, excluding fund rebates and excluding fees applied by the platform and adviser, but including Hawksmoor's fees without the VAT). These figures refer to the past and past performance is not a reliable indicator of future results.

	Yield %	Risk Score	Weight %
Cash	0.0	1	2
Fixed Income			25
Royal London Short Dur. Global High Yield Bond	4.5	3	4
TwentyFour Monument Bond	1.5	3	4
Schroder Strategic Credit	4.3	3	4
Janus Henderson Strategic Bond	3.3	4	4
TwentyFour Dynamic Bond	3.9	4	3
M&G Global Macro Bond	1.3	4	3
M&G Short Dated Corporate Bond	1.3	2	3
E:4:			E9

Equities			53
Crux UK	1.9	5	4
Troy Trojan Income	2.5	5	4
iShares UK Equity Index	3.0	5	4
JO Hambro UK Opportunities	2.3	4	3
Jupiter UK Smaller Companies	0.2	6	3
Artemis US Select	0.0	5.5	5
iShares US Equity Index	1.0	5	2
Man GLG Continental European Growth	0.0	6	3
Jupiter Japan Income	2.0	6	2
Schroder Asian Income	3.3	5.5	3
ASI Global Emerging Markets Equity Inc	3.1	7	3
BlackRock Emerging Markets	0.6	7	2
WHEB Sustainability	0.7	6	4
L&G International Index	1.3	6	3
Blue Whale Growth	0.0	6	3
Liontrust Sustainable Future Global Growth	0.0	5.5	3
Ninety One Global Environment	0.5	5.5	2
•			

Weighted Average	1.8	4.5	
Fortem Capital Progressive Growth	0.0	4	3
WisdomTree Physical Gold GBP ¹	0.0	3.5	3
RM Alternative Income	4.5	4	4
Foresight Sustainable Real Estate Securities	3.2	4	5
Gravis UK Listed Property ²	2.7	4	5
Alternatives			20

ASSET ALLOCATION



	Policy Range	Current
Cash	2%	2%
Fixed Income	30-50%	25%
Equities	40-60%	53%
Alternatives	0-20%	20%
Hawksmoor Risk Score	3–5	4.5

1 WisdomTree Physical Gold is ineligible on Standard Life, Novia, Nucleus and Transact only. This allocation is instead held in $L\&G\ All\ Stocks\ Gilt\ Index.$

²Due to fund availability *Gravis UK Listed Property* fund is unavailable on <u>Aegon</u>, <u>Ascentric</u>, <u>Standard Life</u>, <u>Aviva</u>, <u>Nucleus</u> and <u>Old Mutual</u>. In its place will be the *Gravis UK Listed Property Feeder* fund.

The Hawksmoor Model Portfolio Service is managed by:



Jim Wood-Smith Chief Investment Officer, Private Clients



Gary Martin Investment Manager



James Clark Senior Fund Analyst



Jill Gill Adviser Relationship Manager



Emily Cave MPS/ Research Assistant

For more information, please contact Jill Gill on 07846 932888 or at jill.gill@hawksmoorim.co.uk

Adventurous (60–80% Equity)

Core





51.4% TOTAL RETURN (LAST 5 YEARS)

DFM MPS (Platform) Family 2021

1.5% PORTFOLIO YIELD

0.25%

HAWKSMOOR ANNUAL

MANAGEMENT CHARGE

0.73%
ONGOING CHARGES OF UNDERLYING FUNDS

0.25%
TRANSACTIONAL AND
INCIDENTAL COSTS OF
UNDERLYING FUNDS

Lower Risk Higher Risk

CAUTIOUS (0–40% Equity)

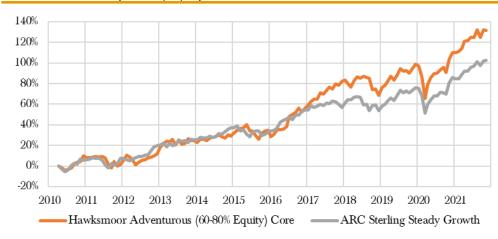
MODERATE (40–60% Equity) ADVENTUROUS (60–80% Equity) **EQUITY RISK** (80–100% Equity)

Adventurous (60–80% Equity) portfolios are intended for clients seeking returns similar to global equity markets, though not to the exclusion of capital preservation The Portfolio value will tend to rise and fall with equity markets. The portfolio will be managed with an asset allocation and risk profile consistent with a Dynamic Planner Fund Risk Profile of 6. You should be looking to invest for at least 7 years. The objective of this portfolio is to provide returns from a combination of income and capital growth within this risk mandate.





PERFORMANCE (as at 30/11/21)



	3 months	1 Year	3 years	5 years	Since inception 22/04/2010
Hawksmoor Adventurous (60-80% Equity) Portfolio	-0.9	12.3	31.7	51.4	131.4
ARC Sterling Steady Growth	0.4	12.1	26.7	39.5	102.7

Discrete Annual Calendar	2021(YTD)	2020	2019	2018	2017
Hawksmoor Adventurous (60-80% Equity) Portfolio	9.5	6.1	17.9	-7.6	16.6
ARC Sterling Steady Growth	9.4	4.6	15.0	-5.6	9.4

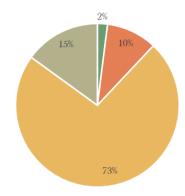
ALL MODEL PORTFOLIOS ARE AVAILABLE ON THE FOLLOWING PLATFORMS: 7IM, Aegon Retirement, Aviva, Ascentric, Novia, Nucleus, Quilter, Standard Life Wrap, Transact

The performance shown is since launch (22/04/2010) on one of the platforms on which the portfolio was first available and there may be small variations in the asset allocation and past performance of the portfolio between platforms. Performance figures and charts sourced from Hawksmoor Research (total return, bid to bid, excluding fund rebates and excluding fees applied by the platform and adviser, but including Hawksmoor's fees without the VAT). These figures refer to the past and past performance is not a reliable indicator of future results.

CURRENT POSITIONING

	Yield %	Risk Score	Weight %
Cash	0.0	1	2
Fixed Income			10
EdenTree Responsible & Sustainable Sterling Bond	3.2	4	4
Polar Capital Global Convertibles	4.2	4	3
M&G Emerging Markets Bond	5.5	5	3
Equities			73
JO Hambro UK Dynamic	2.3	6	4
iShares UK Index	3.0	5	5
Liontrust Sustainable Future UK Growth	0.6	5.5	4
CRUX UK	1.4	5	5
BlackRock UK Income	3.1	5	4
Amati UK Smaller Companies	0.4	7	3
Artemis US Select	0.0	5.5	6
iShares US Equity Index	1.0	5	3
Man GLG Continental European Growth	0.0	6	4
Baillie Gifford Japanese Income Growth	1.9	7	3
Fidelity Asia Pacific Opportunities	0.5	6.5	5
Aubrey Global Emerging Markets Opportunities	0.0	7	4
BlackRock Emerging Markets	0.6	7	2
WHEB Sustainability	0.7	6	4
Blue Whale Growth	0.0	6	3
L&G International Index	1.3	6	3
EdenTree Responsible & Sustainable Global Equity	0.6	5.5	3
Polar Capital Biotechnology	0.0	8	3
Ninety One Global Environment	0.5	5.5	3
Liontrust Global Dividend	1.9	6	2
Alternatives			15
RM Alternative Income	4.5	4	4
Gravis UK Listed Property ¹	2.7	4	3
Foresight Sustainable Real Estate Securities	3.2	4	3
Fortem Capital Progressive Growth	0.0	4	2
Jupiter Gold & Silver	0.0	6.5	3
Weighted Average	1.5	5.4	

ASSET ALLOCATION



	Policy Range	Current
Cash	2%	2%
Fixed Income	10-30%	10%
Equities	60-80%	73%
Alternatives	0-20%	15%
Hawksmoor Risk Score	4–6	5.4

¹ Due to fund availability *Gravis UK Listed Property* fund is unavailable on <u>Aegon</u>, <u>Ascentric</u>, <u>Standard Life</u>, <u>Aviva</u>, <u>Nucleus and Old Mutual</u>. In its place will be the *Gravis UK Listed Property Feeder* fund.

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Gary MartinInvestment Manager



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Jill Gill Adviser Relationship Manager



Emily Cave MPS/ Research Assistant

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Equity Risk (80–100% Equity)

Core



defaqto
EXPERT RATED

★★★★

DFM MPS on Platform 2021



66.4% TOTAL RETURN (LAST 5 YEARS)

0.7% PORTFOLIO YIELD

0.25%

HAWKSMOOR ANNUAL

MANAGEMENT CHARGE

0.75%
ONGOING CHARGES OF UNDERLYING FUNDS

0.26%

TRANSACTIONAL AND INCIDENTAL COSTS OF UNDERLYING FUNDS

Lower Risk Higher Risk

CAUTIOUS (0–40% Equity) MODERATE (40–60% Equity)

ADVENTUROUS (60–80% Equity)

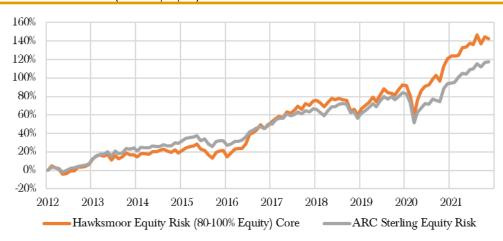
EQUITY RISK (80–100% Equity)

Equity Risk (80–100% Equity) portfolios are intended for clients seeking returns similar to global equity markets. The Portfolio value will tend to rise and fall with equity markets. The portfolio will be managed with an asset allocation and risk profile consistent with a Dynamic Planner Fund Risk Profile of 8. You should be looking to invest for at least 7 years. The objective of this portfolio is to provide returns from a combination of income and capital growth within this risk mandate.





PERFORMANCE (as at 30/11/21)



	3 months	1 Year	3 years	5 years	Since inception 31/01/2012
Hawksmoor Equity Risk (80-100% Equity) Portfolio	-2.0	13.0	44.8	66.4	142.3
ARC Sterling Equity Risk	0.4	15.1	33.0	49.9	117.5

Discrete Annual Calendar	2021(YTD)	2020	2019	2018	2017
Hawksmoor Equity Risk (80-100% Equity) Portfolio	9.1	14.8	20.6	-8.7	17.5
ARC Sterling Equity Risk	11.5	5.8	18.0	-6.5	11.4

ALL MODEL PORTFOLIOS ARE AVAILABLE ON THE FOLLOWING PLATFORMS: 7IM, Aegon Retirement, Aviva, Ascentric, Novia, Nucleus, Quilter, Standard Life Wrap, Transact

The performance shown is since launch (31/01/2012) on one of the platforms on which the portfolio was first available and there may be small variations in the asset allocation and past performance of the portfolio between platforms. Performance figures and charts sourced from Hawksmoor Research (total return, bid to bid, excluding fund rebates and excluding fees applied by the platform and adviser, but including Hawksmoor's fees without the VAT). These figures refer to the past and past performance is not a reliable indicator of future results.

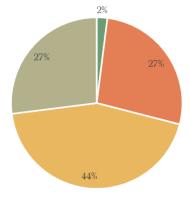
CURRENT POSITIONING

	Yield %	Risk Score	Weight %
Cash	0.0	1	2
UK Equities			27
Liontrust Sustainable Future UK Growth	0.6	5.5	4
JO Hambro UK Dynamic	2.3	6	5
Jupiter UK Smaller Companies	0.2	6	4
iShares UK Equity Index	3.0	5	5
Amati UK Smaller Companies	0.4	7	4
CRUX UK	1.4	5	5
Global Equities			44

Global Equities			44
Artemis US Select	0.0	5.5	6
iShares US Equity Index	1.0	5	5
Man GLG Continental European Growth	0.0	6	5
Baillie Gifford Japanese Income Growth	1.9	7	4
Fidelity Asia Pacific Opportunities	0.5	6.5	5
BambuBlack Asia ex-Japan ²	0.2	5.5	3
Aubrey Global Emerging Markets Opportunities	0.0	7	4
BlackRock Emerging Markets	0.6	7	3
Liontrust Sustainable Future Global Growth	0.0	5.5	2
L&G International Index	1.3	6	4
Liontrust Global Dividend	1.9	6	3

Thematic Equities			27
Jupiter Gold & Silver	0.0	6.5	4
Baillie Gifford Global Discovery	0.0	7	4
WHEB Sustainability	0.7	6	5
Polar Capital Biotechnology	0.0	8	5
Polar Capital Global Technology	0.0	7	4
Gravis UK Listed Property ¹	2.7	4	5
Weighted Average	0.7	5.9	

ASSET ALLOCATION



	Policy Range	Current
Cash	2%	2%
UK Equities		27%
Global Equities	80-100%	44%
Thematic Equities		27%
Hawksmoor Risk Score	5–8	5.9

¹ Due to fund availability *Gravis UK Listed Property* fund is unavailable on <u>Aegon</u>, <u>Ascentric</u>, <u>Standard Life</u>, <u>Aviva</u>, <u>Nucleus</u> and <u>Old Mutual</u>. In its place will be the *Gravis UK Listed Property Feeder* fund

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For more information, please contact Jill Gill on 07846 932888 or at jill.gill@hawksmoorim.co.uk

² Due to fund availability, BambuBlack Asia ex-Japan Equity weighting of 3% will be held in Hermes Asia ex-Japan Equity. Ageon and <u>7IM</u> only.