Cautious (0–40% Equity) Higher Income







7.5%
TOTAL RETURN
(LAST 1 YEAR)

2.3%

0.25% HAWKSMOOR ANNUAL MANAGEMENT CHARGE

0.63%
ONGOING CHARGES OF
UNDERLYING FUNDS

0.13%
TRANSACTIONAL AND INCIDENTAL COSTS OF UNDERLYING FUNDS

Lower Risk Higher Risk

CAUTIOUS (0–40% Equity)

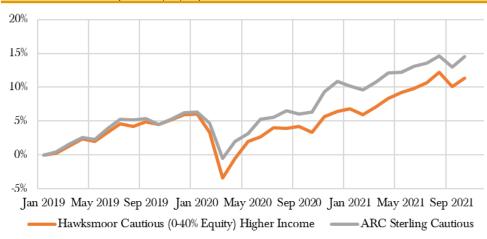
MODERATE (40–60% Equity) ADVENTUROUS (60–80% Equity)

EQUITY RISK (80–100% Equity)

Cautious (0 –40% Equity) portfolios are intended for clients where a degree of equity risk is appropriate through an investment cycle, but where the longer-term preservation of capital is of primary importance. The portfolio will be managed with an asset allocation and risk profile consistent with a Defaqto Risk Profile of 3. You should be looking to invest for at least 3 years. The objective of this portfolio is to provide returns primarily from income.



PERFORMANCE (as at 31/10/21)



	1 month	3 months	6 months	1 year	Since inception 04/02/2019
Hawksmoor Cautious (0-40% Equity) Higher Income Portfolio	0.3	0.3	2.4	7.5	11.3
ARC Sterling Cautious	0.7	0.7	2.1	8.0	14.5

Discrete Annual Calendar	2021(YTD)	2020	2019	2018	2017
Hawksmoor Cautious (0–40% Equity) Higher Income Portfolio	4.0	1.0	6.0	N/A	N/A
ARC Sterling Cautious	3.5	4.2	6.2	N/A	N/A

ALL MODEL PORTFOLIOS ARE AVAILABLE ON THE FOLLOWING PLATFORMS: 7IM, Aegon Retirement, Aviva, Ascentric, Fidelity FundsNetwork, Novia, Nucleus, Quilter Standard Life Wrap, Transact

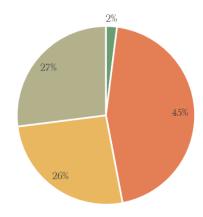
The performance shown is since launch (04/02/2019) on one of the platforms on which the portfolio was first available and there may be small variations in the asset allocation and past performance of the portfolio between platforms. Performance figures and charts sourced from Hawksmoor Research (total return, bid to bid, excluding fund rebates and excluding fees applied by the platform and adviser, but including Hawksmoor's fees without the VAT). These figures refer to the past and past performance is not a reliable indicator of future results.

	Yield %	Risk Score	Weight %
Cash	0.0	1	2
Fixed Income			45
Royal London Short Dur. Global High Yield Bond	4.5	3	3
TwentyFour Monument Bond	1.5	3	5
Aviva Strategic Bond	2.1	4	5
Vanguard UK Short-Term Investment Grade Index	1.2	2	5
Church House Investment Grade Fixed Interest	2.2	2.5	5
M&G UK Inflation Linked Corporate Bond	0.0	2	5
Schroder Strategic Credit	4.3	3	5
Artemis Strategic Bond	4.0	3.5	5
Allianz Strategic Bond	2.0	3.5	5
M&G Global Macro Bond	1.3	4	2

Equities			26
BlackRock UK Income	3.1	5	3
Janus Henderson UK Responsible Income	3.8	5	3
iShares UK Equity Index	3.0	5	4
Fidelity Global Dividend	2.7	5	5
Schroder Global Equity Income	2.9	5	5
Janus Henderson Global Equity Income	3.1	5	6

Alternatives			27
Gravis UK Listed Property ²	2.7	4	5
Foresight Sustainable Real Estate Securities	3.2	4	6
Church House Tenax Absolute Return Strategies	0.9	2.5	4
RM Alternative Income	4.3	4	5
Fortem Capital Progressive Growth	0.0	4	4
WisdomTree Physical Gold GBP ¹	0.0	3.5	3
Weighted Average	2.3	3.7	•

ASSET ALLOCATION



	Policy Range	Current
Cash	2%	2%
Fixed Income	45-65%	45%
Equities	0-40%	26%
Alternatives	15–35%	27%
Hawksmoor Risk Score	2–4	3.7

 $^{^{}I}$ WisdomTree Physical Gold is ineligible on Standard Life, Novia, Nucleus and Transact only. This allocation is instead held in L&G All Stocks Gilt Index.

The Hawksmoor Model Portfolio Service is managed by:



Jim Wood-SmithChief Investment Officer,
Private Clients



Gary Martin
Investment Manager



James Clark Senior Fund Analyst



Jill GillAdviser Relationship Manager



Emily Cave
MPS/ Research Assistant

For more information, please contact Jill Gill on 07846 932888 or at jill.gill@hawksmoorim.co.uk

²Due to fund availability *Gravis UK Listed Property* fund is unavailable on <u>Aegon</u>, <u>Ascentric</u>, <u>Standard Life</u>, <u>Aviva</u>, <u>Nucleus</u> and <u>Old Mutual</u>. In its place will be the *Gravis UK Listed Property Feeder* fund.

Moderate (40–60% Equity) Higher Income







23.5% TOTAL RETURN (LAST 5 YEARS)

2.7%

0.25%

HAWKSMOOR ANNUAL

MANAGEMENT CHARGE

0.71%
ONGOING CHARGES OF UNDERLYING FUNDS

0.22%
TRANSACTIONAL AND
INCIDENTAL COSTS OF
UNDERLYING FUNDS

Lower Risk Higher Risk

CAUTIOUS (0–40% Equity)

MODERATE (40–60% Equity) ADVENTUROUS (60–80% Equity)

EQUITY RISK (80–100% Equity)

Moderate (40–60% Equity) portfolios are intended for clients seeking returns in excess of inflation, typically with an equity content of close to 50%. These returns are not to the exclusion of the longer-term preservation of capital. The Portfolio value will tend to rise and fall with equity markets, but to a lesser degree. The portfolio will be managed with an asset allocation and risk profile consistent with a Dynamic Planner Fund Risk Profile of 5. You should be looking to invest for at least 5 years. The objective of this portfolio is to provide returns primarily from income.

PERFORMANCE (as at 31/10/21)



	3 months	1 Year	3 years	5 years	Since inception 22/04/2010
Hawksmoor Moderate (40-60% Equity) Higher Income Portfolio	1.2	14.3	15.5	23.5	95.1
ARC Sterling Balanced Asset	1.5	14.0	20.8	27.0	75.5

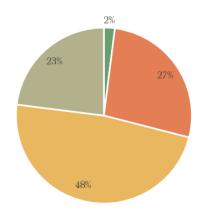
Discrete Annual Calendar	2021(YTD)	2020	2019	2018	2017
Hawksmoor Moderate (40-60% Equity) Higher Income Portfolio	7.2	-1.1	12.6	-5.1	8.9
ARC Sterling Balanced Asset	6.6	4.3	11.7	-5.1	6.7

ALL MODEL PORTFOLIOS ARE AVAILABLE ON THE FOLLOWING PLATFORMS: 7IM, Aegon Retirement, Aviva, Ascentric, Fidelity FundsNetwork, Novia, Nucleus, Quilter Standard Life Wrap, Transact

The performance shown is since launch (22/04/2010) on one of the platforms on which the portfolio was first available and there may be small variations in the asset allocation and past performance of the portfolio between platforms. Performance figures and charts sourced from Hawksmoor Research (total return, bid to bid, excluding fund rebates and excluding fees applied by the platform and adviser, but including Hawksmoor's fees without the VAT). These figures refer to the past and past performance is not a reliable indicator of future results.

	Yield %	Risk Score	Weight %
Cash	0.0	1	2
Fixed Income			27
Royal London Short Dur. Global High Yield Bond	4.5	3	6
Polar Capital Global Convertibles	4.2	4	4
M&G Emerging Markets Bond	5.5	5	3
Artemis Strategic Bond	4.0	3.5	3
Allianz Strategic Bond	2.0	3.5	3
TwentyFour Monument Bond	1.5	3	4
Schroder Strategic Credit	4.3	3	4
Equities			48
BlackRock UK Income	3.1	5	4
JO Hambro UK Dynamic	2.3	6	4
Franklin UK Equity Income	4.4	5	4
iShares UK Equity Index	3.0	5	4
BlackRock Continental European Income	3.0	5	4
Jupiter Japan Income	2.0	6	3
Schroder Asian Income	3.3	5.5	3
Fidelity Asian Dividend	3.6	5.5	2
ASI Global Emerging Markets Equity Inc	3.1	7	3
Janus Henderson Global Equity Income	3.1	5	5
Fidelity Global Dividend	2.7	5	3
WHEB Sustainability	0.7	6	3
Liontrust Global Dividend	1.9	6	6
Alternatives			23
Gravis UK Listed Property ²	2.7	4	5
Foresight Sustainable Real Estate Securities	3.2	4	4
RM Alternative Income	4.3	4	6
Fortem Capital Progressive Growth	0.0	4	5
WisdomTree Physical Gold GBP ¹	0.0	3.5	3

ASSET ALLOCATION



	Policy Range	Current
Cash	2%	2%
Fixed Income	30–50%	27%
Equities	40-60%	48%
Alternatives	0-20%	23%
Hawksmoor Risk Score	3–5	4.5

¹ WisdomTree Physical Gold is ineligible on <u>Standard Life</u>, <u>Novia</u>, <u>Nucleus</u> and <u>Transact</u> only. This allocation is instead held in *L&G All Stocks Gilt Index*.

The Hawksmoor Model Portfolio Service is managed by:

4.5



Jim Wood-Smith Chief Investment Officer, Private Clients

Weighted Average



Gary MartinInvestment Manager



James ClarkSenior Fund Analyst



Jill GillAdviser Relationship Manager



Emily Cave
MPS/ Research Assistant

For more information, please contact Jill Gill on 07846 932888 or at jill.gill@hawksmoorim.co.uk

²Due to fund availability *Gravis UK Listed Property* fund is unavailable on <u>Aegon</u>, <u>Ascentric</u>, <u>Standard Life</u>, <u>Aviva</u>, <u>Nucleus</u> and <u>Old Mutual</u>. In its place will be the *Gravis UK Listed Property Feeder* fund.

Adventurous (60–80% Equity) Higher Income







21.0% TOTAL RETURN (LAST 1 YEAR)

3.0% PORTFOLIO YIELD

0.25%

HAWKSMOOR ANNUAL

MANAGEMENT CHARGE

0.75%
ONGOING CHARGES OF UNDERLYING FUNDS

0.24%
TRANSACTIONAL AND
INCIDENTAL COSTS OF
UNDERLYING FUNDS

Lower Risk Higher Risk

CAUTIOUS

(0-40% Equity)

MODERATE (40–60% Equity) ADVENTUROUS (60–80% Equity) **EQUITY RISK** (80–100% Equity)

Adventurous (60–80% Equity) portfolios are intended for clients seeking returns similar to global equity markets, though not to the exclusion of capital preservation The Portfolio value will tend to rise and fall with equity markets. The portfolio will be managed with an asset allocation and risk profile consistent with a Defaqto Risk Profile of 6. You should be looking to invest for at least 7 years. The objective of this portfolio is to provide returns primarily from income.

PERFORMANCE (as at 31/10/21)



Jan 2019 May 2019 Sep 2019 Jan 2020 May 2020 Sep 2020 Jan 2021 May 2021 Sep 2021

Hawksmoor Adventurous (60-80% Equity) Higher Income ——ARC Sterling Steady Growth

	1 month	3 months	6 months	1 year	Since inception 04/02/2019
Hawksmoor Adventurous (60-80% Equity) Higher Income Portfolio	0.8	1.4	3.1	21.0	20.4
ARC Sterling Steady Growth	1.7	2.3	4.7	19.0	27.1

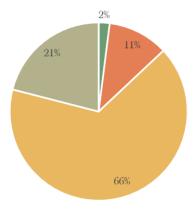
Discrete Annual Calendar	2021(YTD)	2020	2019	2018	2017
Hawksmoor Adventurous (60-80% Equity) Higher Income Portfolio	9.3	0.3	9.8	N/A	N/A
ARC Sterling Steady Growth	9.1	4.6	11.4	N/A	N/A

ALL MODEL PORTFOLIOS ARE AVAILABLE ON THE FOLLOWING PLATFORMS: 7IM, Aegon Retirement, Aviva, Ascentric, Fidelity FundsNetwork, Novia, Nucleus, Quilter Standard Life Wrap, Transact

The performance shown is since launch (04/02/2019) on one of the platforms on which the portfolio was first available and there may be small variations in the asset allocation and past performance of the portfolio between platforms. Performance figures and charts sourced from Hawksmoor Research (total return, bid to bid, excluding fund rebates and excluding fees applied by the platform and adviser, but including Hawksmoor's fees without the VAT). These figures refer to the past and past performance is not a reliable indicator of future results.

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	Yield %	Risk Score	Weight %
Cash	0.0	1	2
Fixed Income			11
Artemis Strategic Bond	4.0	3.5	3
Baillie Gifford High Yield Bond	5.0	4	2
M&G Emerging Markets Bond	5.5	5	3
Polar Capital Global Convertibles	4.2	4	3
Equities			66
iShares UK Equity Index	3.0	5	4
Franklin UK Equity Income	4.4	5	5
BlackRock UK Income	3.1	5	5
Janus Henderson UK Responsible Income	3.8	5	4
Aberforth UK Small Companies	1.5	6	2
BlackRock Continental European Income	3.0	5	5
Schroder Asian Income	3.3	5.5	5
Fidelity Asian Dividend	3.6	5.5	3
Baillie Gifford Japanese Income Growth	1.9	7	4
ASI Global Emerging Markets Equity Inc	3.1	7	4
Schroder Global Equity Income	2.9	5	4
Janus Henderson Global Equity Income	3.1	5	5
Fidelity Global Enhanced Income	4.7	5	5
Polar Capital Global Insurance	1.3	5	4
Liontrust Global Dividend	1.9	6	7
Alternatives			21
Gravis UK Listed Property ¹	2.7	4	5
Foresight Sustainable Real Estate Securities	3.2	4	4
7			

ASSET ALLOCATION



	Policy Range Curren	
Cash	2%	2%
Fixed Income	10–30%	11%
Equities	60-80%	66%
Alternatives	0-20%	21%
Hawksmoor Risk Score	4–6	4.9

¹Due to fund availability *Gravis UK Listed Property* fund is unavailable on <u>Aegon</u>, <u>Ascentric</u>, <u>Standard Life</u>, <u>Aviva</u>, <u>Nucleus</u> and <u>Old Mutual</u>. In its place will be the *Gravis UK Listed Property Feeder* fund.

The Hawksmoor Model Portfolio Service is managed by:

4

4

6.5

4.9



RM Alternative Income

Jupiter Gold & Silver

Fortem Capital Progressive Growth

Jim Wood-SmithChief Investment Officer,
Private Clients

Weighted Average



4.3

2.0

0.0

Gary MartinInvestment Manager

5

5

2



James Clark Senior Fund Analyst



Jill GillAdviser Relationship Manager



Emily Cave
MPS/ Research Assistant

For more information, please contact Jill Gill on 07846 932888 or at jill.gill@hawksmoorim.co.uk

Equity Risk (80—100% Equity) Higher Income







25.5% TOTAL RETURN (LAST 1 YEAR)

2.8%

0.25% HAWKSMOOR ANNUAL MANAGEMENT CHARGE

0.77% ongoing charges of underlying funds

0.22%
TRANSACTIONAL AND
INCIDENTAL COSTS OF
UNDERLYING FUNDS

Lower Risk Higher Risk

CAUTIOUS

(0-40% Equity)

MODERATE (40–60% Equity) ADVENTUROUS (60–80% Equity)

EQUITY RISK (80–100% Equity)

Equity Risk (80–100% Equity) portfolios are intended for clients seeking returns similar to global equity markets. The Portfolio value will tend to rise and fall with equity markets. The portfolio will be managed with an asset allocation and risk profile consistent with a Defaqto Risk Profile of 7. You should be looking to invest for at least 7 years. The objective of this portfolio is to provide returns primarily from income.



PERFORMANCE (as at 31/10/21)



Jan 2019 May 2019 Sep 2019 Jan 2020 May 2020 Sep 2020 Jan 2021 May 2021 Sep 2021

Hawksmoor Equity Risk (80-100% Equity) Higher Income

ARC Sterling Equity Risk

	1 month	3 months	6 months	1 year	Since inception 04/02/2019
Hawksmoor Equity Risk (80-100% Equity) Higher Income Portfolio	0.6	1.8	3.7	25.5	19.6
ARC Sterling Equity Risk	2.0	2.8	5.1	24.0	33.8

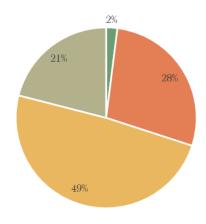
Discrete Annual Calendar	2021(YTD)	2020	2019	2018	2017
Hawksmoor Equity Risk (80-100% Equity) Higher Income Portfolio	11.5	-3.2	10.9	N/A	N/A
ARC Sterling Equity Risk	11.2	5.8	13.7	N/A	N/A

ALL MODEL PORTFOLIOS ARE AVAILABLE ON THE FOLLOWING PLATFORMS: 7IM, Aegon Retirement, Aviva, Ascentric, Fidelity FundsNetwork, Novia, Nucleus, Quilter Standard Life Wrap, Transact

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	Yield %	Risk Score	Weight %
Cash	0.0	1	2
UK Equities			28
Franklin UK Equity Income	4.4	5	5
iShares UK Equity Index	3.0	5	3
JO Hambro UK Dynamic	2.3	6	5
BlackRock UK Income	3.1	5	5
Schroder Income Maximiser	6.8	5	3
Janus Henderson UK Responsible Income	3.8	5	4
Aberforth UK Small Companies	1.5	6	3
Global Equities			49
BlackRock Continental European Income	3.0	5	5
Schroder Asian Income	3.3	5.5	6
Fidelity Asian Dividend	3.6	5.5	3
Baillie Gifford Japanese Income Growth	1.9	7	4
Jupiter Japan Income	2.0	6	3
ASI Global Emerging Markets Equity Inc	3.1	7	5
Schroder Global Equity Income	2.9	5	5
Janus Henderson Global Equity Income	3.1	5	6
Fidelity Global Dividend	2.7	5	5
Liontrust Global Dividend	1.9	6	7
Thematic Equities			21
Gravis UK Listed Property ¹	2.7	4	5
RM Alternative Income	4.3	4	6
Polar Capital Global Insurance	1.3	5	4
Fortem Capital Progressive Growth	2.0	4	6
Weighted Average	2.8	5.2	

ASSET ALLOCATION



	Policy Range	Current
Cash	2%	2%
UK Equities		28%
Global Equities	80-100%	49%
Thematic Equities		21%
Hawksmoor Risk Score	5–8	5.2

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