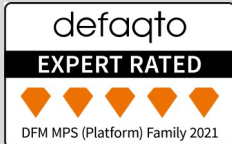


# Cautious (0–40% Equity)



**22.3%**  
TOTAL RETURN  
(LAST 5 YEARS)

**2.0%**  
PORTFOLIO YIELD

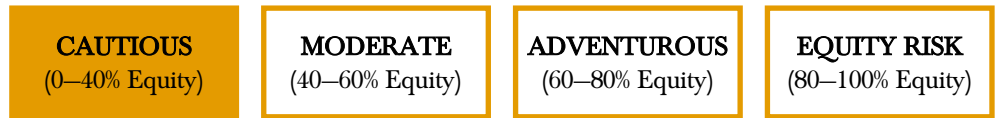
**0.25%+VAT**  
HAWKSMOOR ANNUAL  
MANAGEMENT CHARGE

**0.63%**  
ONGOING CHARGES OF  
UNDERLYING FUNDS

**0.15%**  
TRANSACTIONAL AND  
INCIDENTAL COSTS OF  
UNDERLYING FUNDS

Lower Risk

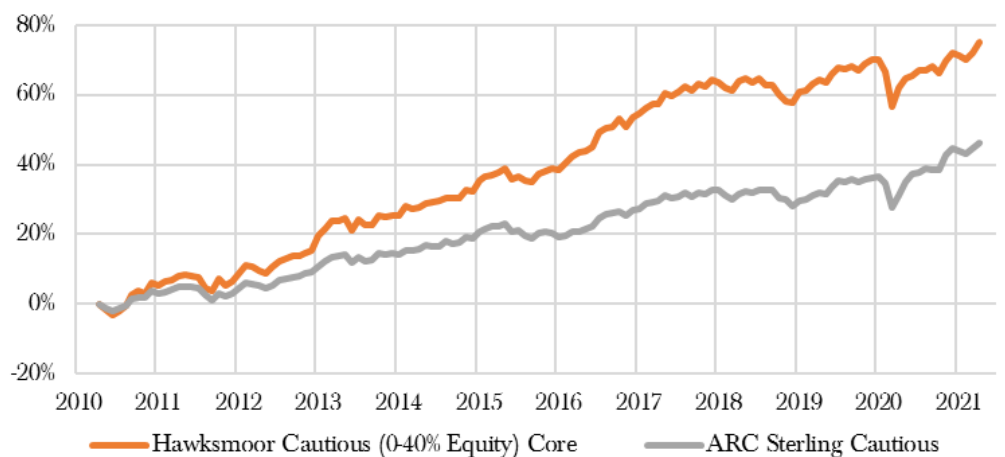
Higher Risk



**Cautious (0–40% Equity) portfolios** are intended for clients where a degree of equity risk is appropriate through an investment cycle, but where the longer-term preservation of capital is of primary importance. The portfolio will be managed with an asset allocation and risk profile consistent with a Dynamic Planner Fund Risk Profile of 4. You should be looking to invest for at least 3 years. The objective of this portfolio is to provide returns from a combination of income and capital growth within this risk mandate.



## PERFORMANCE



	3 months	1 Year	3 years	5 years	Since inception 22/04/2010
<b>Hawksmoor Cautious (0-40% Equity) Portfolio</b>	<b>2.4</b>	<b>8.7</b>	<b>7.0</b>	<b>22.3</b>	<b>75.2</b>
<i>ARC Sterling Cautious</i>	1.8	9.2	10.9	20.8	46.3

ALL OF OUR MODEL PORTFOLIOS ARE AVAILABLE ON THE FOLLOWING NINE PLATFORMS:

7IM

Ascentric

Old Mutual

Aegon Retirement

Novia

Standard Life Wrap

Aviva

Nucleus

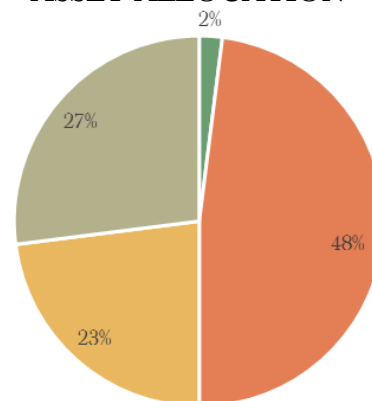
Transact

*The performance shown is since launch (22/04/2010) on one of the platforms on which the portfolio was first available and there may be small variations in the asset allocation and past performance of the portfolio between platforms. Performance figures and charts sourced from Hawksmoor Research (total return, bid to bid, excluding fund rebates and excluding fees applied by the platform and adviser, but including Hawksmoor's fees without the VAT). These figures refer to the past and past performance is not a reliable indicator of future results.*

## CURRENT POSITIONING

	Yield %	Risk Score	Weight %
<b>Cash</b>	<b>0.0</b>	<b>1</b>	<b>2</b>
<b>Fixed Income</b>			<b>48</b>
Vanguard UK Short-Term Investment Grade Index	1.3	2	5
M&G Global Macro Bond	2.2	4	6
Royal London Short Dur. Global High Yield Bond	4.5	3	4
Schroder Strategic Credit	4.3	3	5
Church House Investment Grade Fixed Interest	2.1	2.5	5
Artemis Strategic Bond	4.0	3.5	5
Aviva Strategic Bond	2.5	4	5
M&G UK Inflation Linked Corporate Bond	0.2	2	5
TwentyFour Monument Bond	1.5	3	4
M&G Short Dated Corporate Bond	1.8	2	4
<b>Equities</b>			<b>23</b>
Castlebay UK Equity	2.6	5	3
JO Hambro UK Opportunities	2.3	4	2
Ninety One UK Alpha	1.7	5	2
Artemis Global Select	0.6	5.5	5
JO Hambro Global Opportunities	2.5	5	3
Guinness Global Equity Income	2.1	5	4
BMO Responsible Global Equity	0.4	5	4
<b>Alternatives</b>			<b>27</b>
Gravis UK Listed Property <sup>4</sup>	6.5	4	3
Foresight Sustainable Real Estate Securities <sup>3</sup>	0.0	4	2
Church House Tenax Absolute Return Strategies	0.8	2.5	4
Janus Henderson UK Absolute Return	0.0	4	3
RM Alternative Income	5.4	4	3
Fortem Capital Progressive Growth <sup>1</sup>	0.0	4	5
Levendi Thornbridge Defined Return <sup>1</sup>	0.0	5	3
WisdomTree Physical Gold GBP <sup>2</sup>	0.0	3.5	4
<b>Weighted Average</b>	<b>2.0</b>	<b>3.6</b>	

## ASSET ALLOCATION



	Policy Range	Current
Cash	2%	2%
Fixed Income	45–65%	48%
Equities	0–40%	23%
Alternatives	15–35%	27%
Hawksmoor Risk Score	2–4	3.6

<sup>1</sup> Due to fund availability issues, the 3% and 5% weightings assigned to *Levendi Defined Return* and *Fortem Capital Progressive Growth*, making a total 8% weighting are being held in *Pimco Sterling Short Maturity Source ETF* on [Aegon](#) only.

<sup>2</sup> *WisdomTree Physical Gold* is ineligible on [Standard Life](#), [Novia](#), [Nucleus](#) and [Transact](#) only. This allocation is instead held in *L&G All Stocks Gilt Index*.

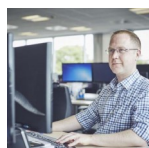
<sup>3</sup> *Foresight Sustainable Real Estate Securities* is unavailable on [Aegon](#), instead *Sarasin Global Real Estate Equity* will be kept in the portfolio at the weighting of 2%.

<sup>4</sup> Due to fund availability *Gravis UK Listed Property* fund is unavailable on [Aegon](#), [Ascentric](#), [Standard Life](#), [Aviva](#), [Nucleus](#) and [Old Mutual](#). In its place will be the *Gravis UK Listed Property Feeder* fund.

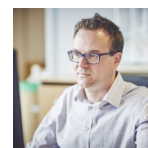
The Hawksmoor Model Portfolio Service is managed by:



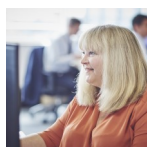
**Jim Wood-Smith**  
Chief Investment Officer,  
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**Gary Martin**  
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**James Clark**  
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**Jill Gill**  
Adviser Relationship Manager



**Emily Cave**  
MPS/ Research Assistant

For more information, please contact Jill Gill on 07846 932888 or at [jill.gill@hawksmoorim.co.uk](mailto:jill.gill@hawksmoorim.co.uk)

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# Moderate (40–60% Equity)



**37.9%**

TOTAL RETURN  
(LAST 5 YEARS)

**1.7%**

PORTFOLIO YIELD

**0.25%+VAT**

HAWKSMOOR ANNUAL  
MANAGEMENT CHARGE

**0.69%**

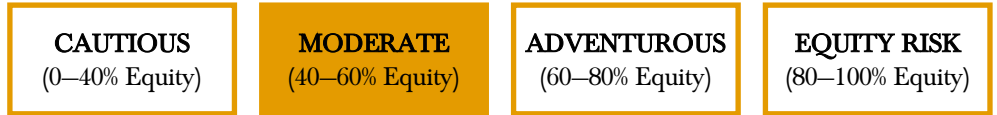
ONGOING CHARGES OF  
UNDERLYING FUNDS

**0.20%**

TRANSACTIONAL AND  
INCIDENTAL COSTS OF  
UNDERLYING FUNDS

Lower Risk

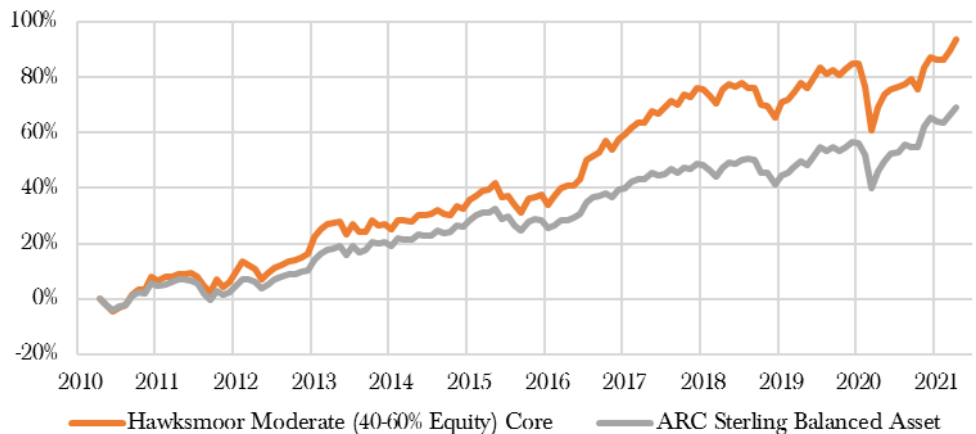
Higher Risk



**Moderate (40–60% Equity) portfolios** are intended for clients seeking returns in excess of inflation, typically with an equity content of close to 50%. These returns are not to the exclusion of the longer-term preservation of capital. The Portfolio value will tend to rise and fall with equity markets, but to a lesser degree. The portfolio will be managed with an asset allocation and risk profile consistent with a Dynamic Planner Fund Risk Profile of 5. You should be looking to invest for at least 5 years. The objective of this portfolio is to provide returns from a combination of income and capital growth within this risk mandate.



## PERFORMANCE



	3 months	1 Year	3 years	5 years	Since inception 22/04/2010
<b>Hawksmoor Moderate (40-60% Equity) Portfolio</b>	<b>4.3</b>	<b>15.0</b>	<b>10.7</b>	<b>37.9</b>	<b>93.9</b>
<i>ARC Sterling Balanced Asset</i>	3.3	14.7	14.8	31.5	69.0

ALL OF OUR MODEL PORTFOLIOS ARE AVAILABLE ON THE FOLLOWING NINE PLATFORMS:

7IM

Ascentric

Old Mutual

Aegon Retirement

Novia

Standard Life Wrap

Aviva

Nucleus

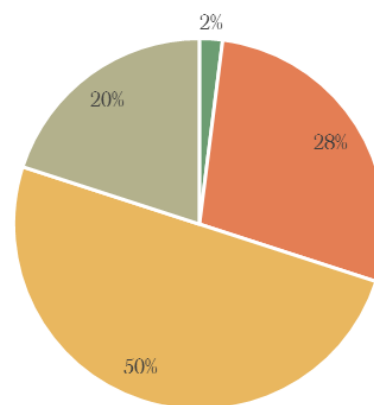
Transact

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## CURRENT POSITIONING

	Yield %	Risk Score	Weight %
<b>Cash</b>	0.0	1	2
<b>Fixed Income</b>			28
Vanguard UK Short-Term Investment Grade Index	1.3	2	6
Royal London Short Dur. Global High Yield Bond	4.5	3	4
Schroder Strategic Credit	4.3	3	4
TwentyFour Monument Bond	1.5	3	4
M&G Global Macro Bond	2.3	4	3
Janus Henderson Strategic Bond	3.5	4	2
Artemis Strategic Bond	4.0	3.5	2
M&G Short Dated Corporate Bond	1.8	2	3
<b>Equities</b>			50
Crux UK	1.3	5	4
Troy Trojan Income	2.9	5	4
Ninety One UK Alpha	1.7	5	4
JO Hambro UK Opportunities	2.3	4	3
Jupiter UK Smaller Companies	0.2	6	2
Artemis US Select	0.2	5.5	5
iShares US Equity Index	1.3	5	2
Man GLG Continental European Growth	0.0	6	3
Jupiter Japan Income	2.3	6	2
Schroder Asian Income	3.1	5.5	3
ASI Global Emerging Markets Equity Inc	2.6	7	3
BlackRock Emerging Markets	1.1	7	2
WHEB Sustainability	0.8	6	4
JO Hambro Global Opportunities	2.5	5	3
Blue Whale Growth	0.0	6	3
Liontrust Sustainable Future Global Growth	0.0	5.5	3
<b>Alternatives</b>			20
Gravis UK Listed Property <sup>4</sup>	6.5	4	3
Foresight Sustainable Real Estate Securities <sup>3</sup>	0.0	4	3
Janus Henderson UK Absolute Return	0.0	4	2
RM Alternative Income	4.4	4	3
WisdomTree Physical Gold GBP <sup>2</sup>	0.0	3.5	4
Fortem Capital Progressive Growth <sup>1</sup>	0.0	4	5
<b>Weighted Average</b>	<b>1.7</b>	<b>4.4</b>	

## ASSET ALLOCATION



	Policy Range	Current
Cash	2%	2%
Fixed Income	30–50%	28%
Equities	40–60%	50%
Alternatives	0–20%	20%
Hawksmoor Risk Score	3–5	4.4

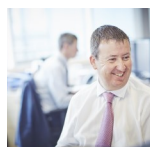
<sup>1</sup> Due to fund availability issues, the 5% weighting assigned to *Fortem Capital Progressive Growth*, weighting is being held in *Pimco Sterling Short Maturity Source ETF* on *Aegon* only.

<sup>2</sup> *WisdomTree Physical Gold* is ineligible on *Standard Life*, *Novia*, *Nucleus* and *Transact* only. This allocation is instead held in *L&G All Stocks Gilt Index*.

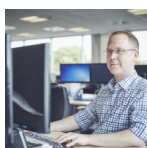
<sup>3</sup> *Foresight Sustainable Real Estate Securities* is unavailable on *Aegon*, instead *Sarasin Global Real Estate Equity* will be kept in the portfolio at the weighting of 2%.

<sup>4</sup> Due to fund availability *Gravis UK Listed Property* fund is unavailable on *Aegon*, *Ascentric*, *Standard Life*, *Aviva*, *Nucleus* and *Old Mutual*.

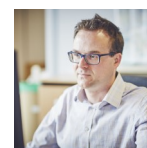
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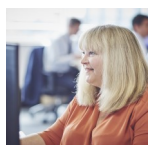
**Jim Wood-Smith**  
Chief Investment Officer,  
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**James Clark**  
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# Adventurous (60–80% Equity)



63.4%

TOTAL RETURN  
(LAST 5 YEARS)

1.4%

PORTFOLIO YIELD

0.25%+VAT

HAWKSMOOR ANNUAL  
MANAGEMENT CHARGE

0.81%

ONGOING CHARGES OF  
UNDERLYING FUNDS

0.29%

TRANSACTIONAL AND  
INCIDENTAL COSTS OF  
UNDERLYING FUNDS

Lower Risk

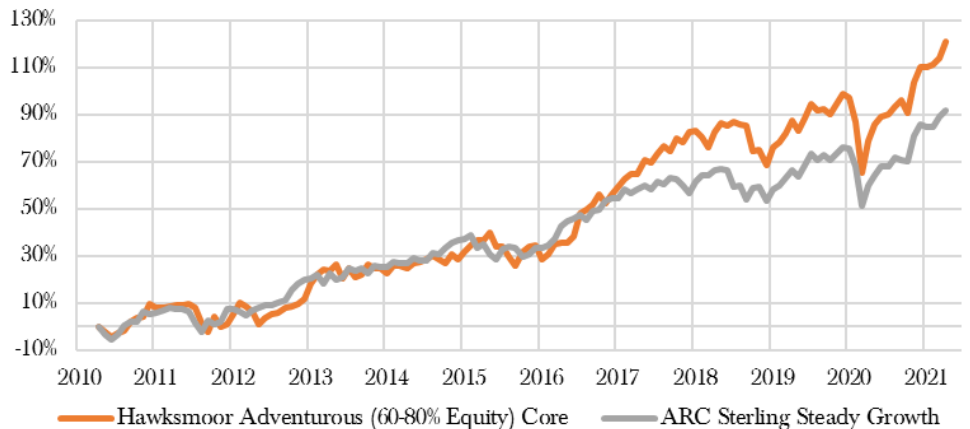
Higher Risk



**Adventurous (60–80% Equity) portfolios** are intended for clients seeking returns similar to global equity markets, though not to the exclusion of capital preservation. The Portfolio value will tend to rise and fall with equity markets. The portfolio will be managed with an asset allocation and risk profile consistent with a Dynamic Planner Fund Risk Profile of 6. You should be looking to invest for at least 7 years. The objective of this portfolio is to provide returns from a combination of income and capital growth within this risk mandate.



## PERFORMANCE



	3 months	1 Year	3 years	5 years	Since inception 22/04/2010
<b>Hawksmoor Adventurous (60-80% Equity) Portfolio</b>	5.6	23.7	21.3	63.4	120.9
<i>ARC Sterling Steady Growth</i>	4.4	19.5	19.0	43.6	92.0

ALL OF OUR MODEL PORTFOLIOS ARE AVAILABLE ON THE FOLLOWING NINE PLATFORMS:

7IM

Ascentric

Old Mutual

Aegon Retirement

Novia

Standard Life Wrap

Aviva

Nucleus

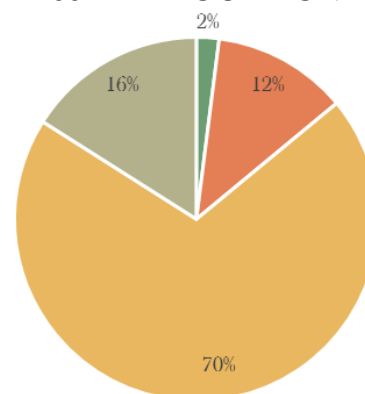
Transact

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## CURRENT POSITIONING

	Yield %	Risk Score	Weight %
<b>Cash</b>	<b>0.0</b>	<b>1</b>	<b>2</b>
<b>Fixed Income</b>			<b>12</b>
Polar Capital Global Convertibles	3.9	4	3
M&G Emerging Markets Bond	6.8	5	3
Church House Investment Grade Fixed Interest	2.1	2.5	3
Artemis Strategic Bond	2.1	2.5	3
<b>Equities</b>			<b>70</b>
JO Hambro UK Dynamic	2.6	6	4
Ninety One UK Alpha	1.7	5	5
Liontrust Sustainable Future UK Growth	0.7	5.5	4
CRUX UK	1.3	5	5
BlackRock UK Income	4.2	5	4
Amati UK Smaller Companies	1.5	7	3
Artemis US Select	0.2	5.5	6
Liontrust US Income	1.7	5	2
iShares US Equity Index	1.3	5	3
Man GLG Continental European Growth	0.0	6	4
Baillie Gifford Japanese Income Growth	2.3	7	3
Fidelity Asia Pacific Opportunities	0.5	6.5	5
Aubrey Global Emerging Markets Opportunities	0.0	7	4
BlackRock Emerging Markets	1.1	7	2
WHEB Sustainability	0.8	6	4
Blue Whale Growth	0.0	6	3
JO Hambro Global Opportunities	2.5	5	3
EdenTree Responsible & Sustainable Global Equity	0.8	5.5	3
Polar Capital Biotechnology	0.0	8	3
<b>Alternatives</b>			<b>16</b>
Gravis UK Listed Property <sup>3</sup>	6.5	4	3
Foresight Sustainable Real Estate Securities <sup>2</sup>	0.0	4	3
Fortem Capital Progressive Growth <sup>1</sup>	0.0	4	6
Jupiter Gold & Silver	0.0	6.5	4
<b>Weighted Average</b>	<b>1.4</b>	<b>5.3</b>	

## ASSET ALLOCATION



	Policy Range	Current
Cash	2%	2%
Fixed Income	10–30%	12%
Equities	60–80%	70%
Alternatives	0–20%	16%
Hawksmoor Risk Score	4–6	5.3

<sup>1</sup> Due to fund availability issues, the 6% weighting assigned to Fortem Capital Progressive Growth is being held in AHFM Defined Return on Aegon only.

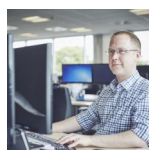
<sup>2</sup> Foresight Sustainable Real Estate Securities is unavailable on Aegon, instead Sarasin Global Real Estate Equity will be kept in the portfolio at the weighting of 2%.

<sup>3</sup> Due to fund availability Gravis UK Listed Property fund is unavailable on Aegon, Ascetric, Standard Life, Aviva, Nucleus and Old Mutual. In its place will be the Gravis UK Listed Property Feeder fund.

The Hawksmoor Model Portfolio Service is managed by:



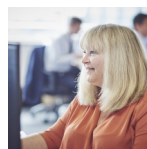
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# Equity Risk (80–100% Equity)



**88.7%**

TOTAL RETURN  
(LAST 5 YEARS)

**0.8%**

PORTFOLIO YIELD

**0.25%+VAT**

HAWKSMOOR ANNUAL  
MANAGEMENT CHARGE

**0.83%**

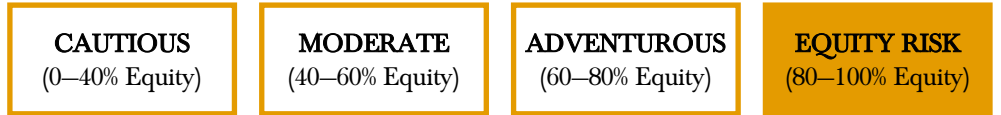
ONGOING CHARGES OF  
UNDERLYING FUNDS

**0.32%**

TRANSACTIONAL AND  
INCIDENTAL COSTS OF  
UNDERLYING FUNDS

Lower Risk

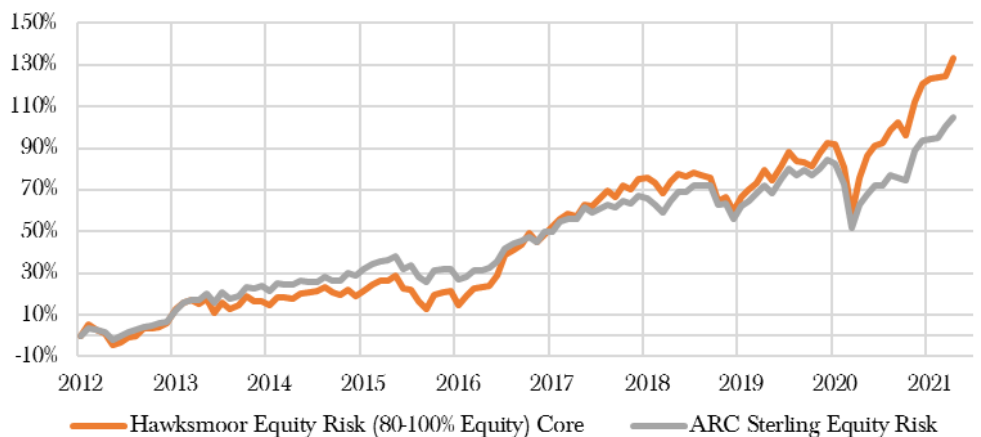
Higher Risk



**Equity Risk (80–100% Equity) portfolios** are intended for clients seeking returns similar to global equity markets. The Portfolio value will tend to rise and fall with equity markets. The portfolio will be managed with an asset allocation and risk profile consistent with a Dynamic Planner Fund Risk Profile of 8. You should be looking to invest for at least 7 years. The objective of this portfolio is to provide returns from a combination of income and capital growth within this risk mandate.



## PERFORMANCE



	3 months	1 Year	3 years	5 years	Since inception 31/01/2012
<b>Hawksmoor Equity Risk (80-100% Equity) Portfolio</b>	<b>5.4</b>	<b>32.1</b>	<b>33.9</b>	<b>88.7</b>	<b>133.1</b>
<i>ARC Sterling Equity Risk</i>	5.8	25.4	24.3	55.7	104.9

ALL OF OUR MODEL PORTFOLIOS ARE AVAILABLE ON THE FOLLOWING NINE PLATFORMS:

7IM

Ascentric

Old Mutual

Aegon Retirement

Novia

Standard Life Wrap

Aviva

Nucleus

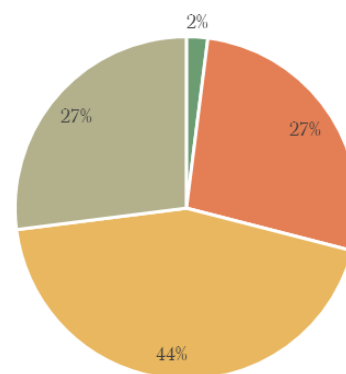
Transact

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## CURRENT POSITIONING

	Yield %	Risk Score	Weight %
<b>Cash</b>	<b>0.0</b>	<b>1</b>	<b>2</b>
<b>UK Equities</b>			<b>27</b>
Liontrust Sustainable Future UK Growth	0.7	5.5	4
JO Hambro UK Dynamic	2.6	6	5
Jupiter UK Smaller Companies	0.2	6	4
Ninety One UK Alpha	1.7	5	5
Amati UK Smaller Companies	1.3	7	4
CRUX UK	1.3	5	5
<b>Global Equities</b>			<b>44</b>
Artemis US Select	0.2	5.5	6
Liontrust US Income	1.7	5	3
iShares US Equity Index	1.3	5	5
Man GLG Continental European Growth	0.0	6	5
Baillie Gifford Japanese Income Growth	2.3	7	4
Fidelity Asia Pacific Opportunities	0.5	6.5	5
BambuBlack Asia ex-Japan <sup>2</sup>	0.2	5.5	3
Aubrey Global Emerging Markets Opportunities	0.0	7	4
BlackRock Emerging Markets	1.1	7	3
Liontrust Sustainable Future Global Growth	0.0	5.5	2
Blue Whale Growth	0.0	6	4
<b>Thematic Equities</b>			<b>27</b>
Jupiter Gold & Silver	0.0	6.5	4
Baillie Gifford Global Discovery	0.0	7	4
WHEB Sustainability	0.8	6	5
Polar Capital Biotechnology	0.0	8	5
Polar Capital Global Technology	0.0	7	4
Gravis UK Listed Property <sup>1</sup>	6.5	4	5
<b>Weighted Average</b>	<b>0.8</b>	<b>5.9</b>	

## ASSET ALLOCATION

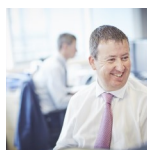


	Policy Range	Current
Cash	2%	2%
UK Equities		27%
Global Equities	80–100%	44%
Thematic Equities		27%
Hawksmoor Risk Score	5–8	5.9

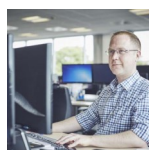
<sup>1</sup> Due to fund availability *Gravis UK Listed Property* fund is unavailable on Aegon, Ascentric, Standard Life, Aviva, Nucleus and Old Mutual. In its place will be the *Gravis UK Listed Property Feeder* fund.

<sup>2</sup> Due to fund availability, *BambuBlack Asia ex-Japan Equity* weighting of 3% will be held in *Hermes Asia ex-Japan Equity*. Aegon and 7IM only.

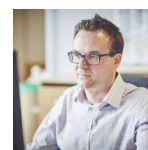
The Hawksmoor Model Portfolio Service is managed by:



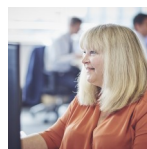
**Jim Wood-Smith**  
Chief Investment Officer,  
Private Clients



**Gary Martin**  
Investment Manager



**James Clark**  
Senior Fund Analyst



**Jill Gill**  
Adviser Relationship Manager



**Emily Cave**  
MPS/ Research Assistant

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