# Cautious (0–40% Equity) Higher Income







10.7% TOTAL RETURN (LAST 1 YEAR)

2.7% PORTFOLIO YIELD

0.25%+VAT

HAWKSMOOR ANNUAL

MANAGEMENT CHARGE

0.63%
ONGOING CHARGES OF
UNDERLYING FUNDS

0.11%
TRANSACTIONAL AND
INCIDENTAL COSTS OF
UNDERLYING FUNDS

Lower Risk Higher Risk

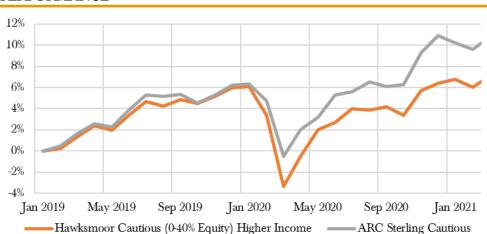
**CAUTIOUS** (0–40% Equity)

MODERATE (40–60% Equity) ADVENTUROUS (60–80% Equity)

**EQUITY RISK** (80–100% Equity)

Cautious (0 –40% Equity) portfolios are intended for clients where a degree of equity risk is appropriate through an investment cycle, but where the longer-term preservation of capital is of primary importance. The portfolio will be managed with an asset allocation and risk profile consistent with a Defaqto Risk Profile of 3. You should be looking to invest for at least 3 years. The objective of this portfolio is to provide returns primarily from income.

### **PERFORMANCE**



	1 month	3 months	6 months	1 year	Since inception 04/02/2019
Hawksmoor Cautious (0-40% Equity) Higher Income Portfolio	1.1	0.0	2.9	10.7	7.1
ARC Sterling Cautious	1.1	0.1	3.6	11.5	10.8

## ALL OF OUR MODEL PORTFOLIOS ARE AVAILABLE ON THE FOLLOWING NINE PLATFORMS:

7IM Ascentric Old Mutual

Aegon Retirement Novia Standard Life Wrap

Aviva Nucleus Transact

The performance shown is since launch (04/02/2019) on one of the platforms on which the portfolio was first available and there may be small variations in the asset allocation and past performance of the portfolio between platforms. Performance figures and charts sourced from Hawksmoor Research (total return, bid to bid, excluding fund rebates and excluding fees applied by the platform and adviser, but including Hawksmoor's fees without the VAT). These figures refer to the past and past performance is not a reliable indicator of future results.

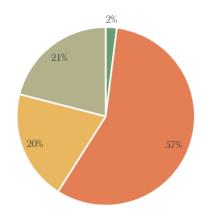
Schroder Global Equity Income

Janus Henderson Global Equity Income

	Yield %	Risk Score	Weight %
Cash	0.0	1	2
Fixed Income			57
Royal London Short Dur. Global High Yield Bond	4.5	3	7
TwentyFour Monument Bond	1.5	3	5
Aviva Strategic Bond	2.5	4	5
Vanguard UK Short-Term Investment Grade Index	1.3	2	5
Church House Investment Grade Fixed Interest	2.1	2.5	5
M&G UK Inflation Linked Corporate Bond	0.2	2	5
Liontrust Sustainable Future Corporate Bond	3.3	3.5	4
Schroder Strategic Credit	4.3	3	6
Artemis Strategic Bond	4.0	3.5	5
Allianz Strategic Bond	4.2	6	5
M&G Global Macro Bond	2.2	4	5
Equities			20
BlackRock UK Income	4.2	5	3
Janus Henderson UK Responsible Income	3.7	5	3
Troy Trojan Ethical Income	2.2	5	2
Fidelity Global Dividend	3.0	5	4

Alternatives			21
Gravis UK Listed Property <sup>3</sup>	6.5	4	5
Foresight Sustainable Real Estate Securities <sup>2</sup>	0	4	4
Church House Tenax Absolute Return Strategies	0.8	2.5	4
RM Alternative Income	5.4	4	5
WisdomTree Physical Gold GBP <sup>1</sup>	0.0	3.5	3
Weighted Average	2.7	3.7	

### ASSET ALLOCATION



	Policy Range	Current
Cash	2%	2%
Fixed Income	45-65%	57%
Equities	0-40%	20%
Alternatives	15–35%	21%
Hawksmoor Risk Score	2–4	3.5

<sup>&</sup>lt;sup>1</sup> WisdomTree Physical Gold is ineligible on <u>Standard Life</u>, <u>Novia</u>, <u>Nucleus</u> and <u>Transact</u> only. This allocation is instead held in L&G All Stocks Gilt Index.

The Hawksmoor Model Portfolio Service is managed by:



**Jim Wood-Smith**Chief Investment Officer,
Private Clients



2.5

3.3

5

3

5

**Gary Martin**Investment Manager



**James Clark** Senior Fund Analyst



Jill Gill Adviser Relationship Manager



**Emily Cave** MPS/ Research Assistant

For more information, please contact Jill Gill on 07846 932888 or at jill.gill@hawksmoorim.co.uk

<sup>&</sup>lt;sup>2</sup>Foresight Sustainable Real Estate Securities is unavailable on Aegon, instead Sarasin Global Real Estate Equity will be kept in the portfolio at the weighting of 2%.

<sup>&</sup>lt;sup>3</sup>Due to fund availability *Gravis UK Listed Property* fund is unavailable on <u>Aegon</u>, <u>Ascentric</u>, <u>Standard Life</u>, <u>Aviva</u>, <u>Nucleus</u> and <u>Old Mutual</u>. In its place will be the *Gravis UK Listed Property Feeder* fund.

# Moderate (40–60% Equity) Higher Income







29.9% TOTAL RETURN (LAST 5 YEARS)

3.1% PORTFOLIO YIELD

0.25%+VATHAWKSMOOR ANNUAL MANAGEMENT CHARGE

0.68% ONGOING CHARGES OF UNDERLYING FUNDS

0.16% TRANSACTIONAL AND INCIDENTAL COSTS OF UNDERLYING FUNDS

Lower Risk Higher Risk

**CAUTIOUS** 

(0-40% Equity)

**MODERATE** (40-60% Equity) ADVENTUROUS (60-80% Equity)

**EQUITY RISK** (80-100% Equity)

Moderate (40-60% Equity) portfolios are intended for clients seeking returns in excess of inflation, typically with an equity content of close to 50%. These returns are not to the exclusion of the longer-term preservation of capital. The Portfolio value will tend to rise and fall with equity markets, but to a lesser degree. The portfolio will be managed with an asset allocation and risk profile consistent with a Dynamic Planner Fund Risk Profile of 5. You should be looking to invest for at least 5 years. The objective of this portfolio is to provide returns primarily from income.

### PERFORMANCE

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50%						^	~~	~~~	<b>V</b>
10%				مسر	<b>^</b>		V 5		V
20%		_	<b>~~</b>						
0%	~~~								
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	3 months	1 Year	3 years	5 years	Since inception 22/04/2010
Hawksmoor Moderate (40-60% Equity) Higher Income Portfolio	1.0	18.2	11.0	29.9	83.1
ARC Sterling Balanced Asset	1.1	18.5	15.4	29.7	66.4

### ALL OF OUR MODEL PORTFOLIOS ARE AVAILABLE ON THE FOLLOWING NINE PLATFORMS:

Ascentric Old Mutual 7IM

Novia. Standard Life Wrap Aegon Retirement

Nucleus **Transact** Aviva

The performance shown is since launch (22/04/2010) on one of the platforms on which the portfolio was first available and there may be small variations in the asset allocation and past performance of the portfolio between platforms. Performance figures and charts sourced from Hawksmoor Research (total return, bid to bid, excluding fund rebates and excluding fees applied by the platform and adviser, but including Hawksmoor's fees without the VAT). These figures refer to the past and past performance is not a reliable indicator of future results.

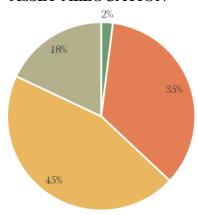
### **CURRENT POSITIONING**

	Yield %	Risk Score	Weight %
Cash	0.0	1	2
Fixed Income			35
Vanguard UK Short-Term Investment Grade Index	1.3	2	2
Royal London Short Dur. Global High Yield Bond	4.5	3	5
Aviva Strategic Bond	2.5	4	3
M&G Emerging Markets Bond	6.8	5	3
Artemis Strategic Bond	4.0	3.5	4
Allianz Strategic Bond	4.2	6	4
TwentyFour Monument Bond	1.5	3	4
Liontrust Sustainable Future Corporate Bond	3.3	3.5	5
Schroder Strategic Credit	4.3	3	5

Equities			45
BlackRock UK Income	4.2	5	4
JO Hambro UK Dynamic	2.6	6	4
Franklin UK Equity Income	3.7	5	4
Troy Trojan Income	2.9	5	4
Liontrust US Income	1.7	5	6
BlackRock Continental European Income	2.8	5	4
Jupiter Japan Income	2.3	6	3
Schroder Asian Income Maximiser	6.5	5.5	3
Fidelity Asian Dividend	3.7	5.5	2
ASI Global Emerging Markets Equity Inc	2.6	7	3
Janus Henderson Global Equity Income	3.3	5	5
WHEB Sustainability	0.8	6	3

Alternatives			18
Gravis UK Listed Property <sup>3</sup>	6.5	4	5
Foresight Sustainable Real Estate Securities <sup>2</sup>	0	4	4
RM Alternative Income	5.4	4	6
WisdomTree Physical Gold GBP <sup>1</sup>	0.0	3.5	3
Weighted Average	3.1	4.5	

#### ASSET ALLOCATION



	Policy Range	Current
Cash	2%	2%
Fixed Income	30–50%	35%
Equities	40-60%	45%
Alternatives	0-20%	18%
Hawksmoor Risk Score	3–5	4.4

<sup>1</sup> WisdomTree Physical Gold is ineligible on <u>Standard Life</u>, <u>Novia</u>, <u>Nucleus</u> and <u>Transact</u> only. This allocation is instead held in *L&G All Stocks Gilt Index*.

<sup>2</sup>Foresight Sustainable Real Estate Securities is unavailable on Aegon, instead Sarasin Global Real Estate Equity will be kept in the portfolio at the weighting of 2%.

<sup>3</sup>Due to fund availability *Gravis UK Listed Property* fund is unavailable on <u>Aegon</u>, <u>Ascentric</u>, <u>Standard Life</u>, <u>Aviva</u>, <u>Nucleus</u> and <u>Old Mutual</u>. In its place will be the *Gravis UK Listed Property Feeder* fund.

#### The Hawksmoor Model Portfolio Service is managed by:



**Jim Wood-Smith**Chief Investment Officer,
Private Clients



**Gary Martin**Investment Manager



**James Clark**Senior Fund Analyst



Jill Gill Adviser Relationship Manager



Emily Cave
MPS/ Research Assistant

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## Adventurous (60–80% Equity) Higher Income







28.5% TOTAL RETURN (LAST 1 YEAR)

3.2%

0.25%+VAT

HAWKSMOOR ANNUAL

MANAGEMENT CHARGE

0.74%
ONGOING CHARGES OF
UNDERLYING FUNDS

0.23%
TRANSACTIONAL AND INCIDENTAL COSTS OF UNDERLYING FUNDS

Lower Risk Higher Risk

**CAUTIOUS** 

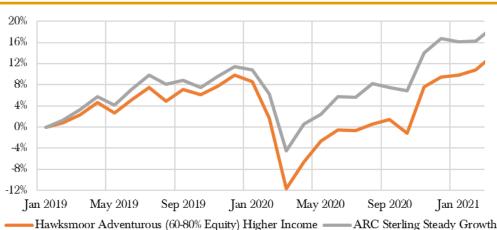
(0-40% Equity)

MODERATE (40–60% Equity)

ADVENTUROUS (60–80% Equity) **EQUITY RISK** (80–100% Equity)

Adventurous (60–80% Equity) portfolios are intended for clients seeking returns similar to global equity markets, though not to the exclusion of capital preservation The Portfolio value will tend to rise and fall with equity markets. The portfolio will be managed with an asset allocation and risk profile consistent with a Defaqto Risk Profile of 6. You should be looking to invest for at least 7 years. The objective of this portfolio is to provide returns primarily from income.

### **PERFORMANCE**



	1 month	3 months	6 months	1 year	Since inception 04/02/2019
Hawksmoor Adventurous (60-80% Equity) Higher Income Portfolio	2.6	3.0	12.4	28.5	13.5
ARC Sterling Steady Growth	2.3	2.1	9.5	24.8	18.9

### ALL OF OUR MODEL PORTFOLIOS ARE AVAILABLE ON THE FOLLOWING EIGHT PLATFORMS:

7IM Ascentric Old Mutual

Aegon Retirement Novia Standard Life Wrap

Aviva Nucleus Transact

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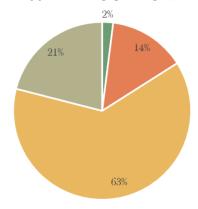
### **CURRENT POSITIONING**

	Yield %	Risk Score	Weight %
Cash	0.0	1	2
Fixed Income			14
Artemis Strategic Bond	4.0	3.5	3
Baillie Gifford High Yield Bond	4.2	4	5
M&G Emerging Markets Bond	6.8	5	3
Polar Capital Global Convertibles	3.9	4	3
Equities			63
JO Hambro UK Dynamic	2.6	6	4

Equities			63
JO Hambro UK Dynamic	2.6	6	4
Franklin UK Equity Income	3.7	5	5
BlackRock UK Income	4.2	5	5
Janus Henderson UK Responsible Income	3.7	5	4
Aberforth UK Small Companies	0.9	6	2
Liontrust US Income	1.7	5	7
BlackRock Continental European Income	2.8	5	5
Schroder Asian Income Maximiser	6.5	5.5	5
Fidelity Asian Dividend	3.7	5.5	3
Baillie Gifford Japanese Income Growth	2.3	7	4
ASI Global Emerging Markets Equity Inc	2.6	7	4
Schroder Global Equity Income	2.5	5	4
Janus Henderson Global Equity Income	3.3	5	4
Fidelity Global Enhanced Income	4.8	5	3
Polar Capital Global Insurance	1.6	5	4

Alternatives			21
Gravis UK Listed Property <sup>3</sup>	6.5	4	5
Foresight Sustainable Real Estate Securities <sup>2</sup>	0	4	4
RM Alternative Income	5.4	4	5
Fortem Capital Progressive Growth <sup>1</sup>	4.5	4	5
Jupiter Gold & Silver	0.0	6.5	2
Weighted Average	3.2	4.9	

#### ASSET ALLOCATION



	Policy Range	Current
Cash	2%	2%
Fixed Income	10-30%	14%
Equities	60-80%	63%
Alternatives	0-20%	21%
Hawksmoor Risk Score	4–6	5.0

<sup>&</sup>lt;sup>1</sup> Due to fund availability issues, the weighting assigned to *Fortem Capital Progressive Growth* is being held in *AHFM Defined Return* on <u>Aegon</u> only.

<sup>3</sup>Due to fund availability *Gravis UK Listed Property* fund is unavailable on <u>Aegon</u>, <u>Ascentric</u>, <u>Standard Life</u>, <u>Aviva</u>, <u>Nucleus</u> and <u>Old Mutual</u>. In its place will be the *Gravis UK Listed Property Feeder* 

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 $<sup>^2</sup>$ Foresight Sustainable Real Estate Securities is unavailable on Aegon, instead Sarasin Global Real Estate Equity will be kept in the portfolio at the weighting of 2%.

# **Equity Risk** (80—100% Equity) Higher Income







28.4% TOTAL RETURN (LAST 1 YEAR)

3.2%

0.25%+VAT
HAWKSMOOR ANNUAL
MANAGEMENT CHARGE

0.77%
ONGOING CHARGES OF UNDERLYING FUNDS

0.19%
TRANSACTIONAL AND
INCIDENTAL COSTS OF
UNDERLYING FUNDS

Lower Risk Higher Risk

CAUTIOUS

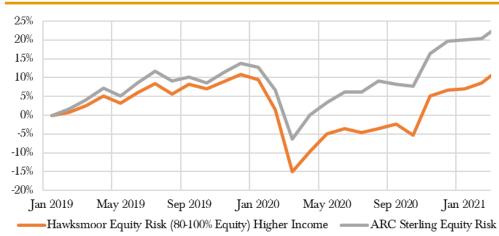
(0-40% Equity)

MODERATE (40–60% Equity) ADVENTUROUS (60–80% Equity) EQUITY RISK (80–100% Equity)

**Equity Risk (80–100% Equity) portfolios** are intended for clients seeking returns similar to global equity markets. The Portfolio value will tend to rise and fall with equity markets. The portfolio will be managed with an asset allocation and risk profile consistent with a Defaqto Risk Profile of 7. You should be looking to invest for at least 7 years. The objective of this portfolio is to provide returns primarily from income.



### **PERFORMANCE**



	1 month	3 months	6 months	1 year	Since inception 04/02/2019
Hawksmoor Equity Risk (80-100% Equity) Higher Income Portfolio	3.6	4.5	15.5	28.4	12.2
ARC Sterling Equity Risk	2.8	2.9	12.7	31.7	23.9

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7IM Ascentric Old Mutual

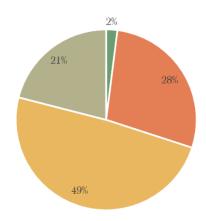
Aegon Retirement Novia Standard Life Wrap

Aviva Nucleus Transact

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	Yield %	Risk Score	Weight %
Cash	0.0	1	2
TITZ P			00
UK Equities	0.5	_	28
Franklin UK Equity Income	3.7	5	5
Troy Trojan Income	2.9	5	3
JO Hambro UK Dynamic	2.6	6	5
BlackRock UK Income	4.2	5	5
Schroder Income Maximiser	6.7	5	3
Janus Henderson UK Responsible Income	3.7	5	4
Aberforth UK Small Companies	0.9	6	3
Global Equities			49
Liontrust US Income	1.7	5	7
BlackRock Continental European Income	2.8	5	5
Schroder Asian Income Maximiser	6.5	5.5	6
Fidelity Asian Dividend	3.7	5.5	3
Baillie Gifford Japanese Income Growth	2.3	7	4
Jupiter Japan Income	2.3	6	3
ASI Global Emerging Markets Equity Inc	2.6	7	5
Schroder Global Equity Income	4.6	5	5
Janus Henderson Global Equity Income	3.3	5	6
Fidelity Global Dividend	3.0	5	5
Thematic Equities			21
Gravis UK Listed Property <sup>2</sup>	6.5	4	5
RM Alternative Income	5.4	4	6
Polar Capital Global Insurance	2.0	5	4
Fortem Capital Progressive Growth <sup>1</sup>	4.5	4	6
Weighted Average	3.2	5.1	<u> </u>

### ASSET ALLOCATION



	Policy Range	Current
Cash	2%	2%
UK Equities		28%
Global Equities	80–100%	49%
Thematic Equities		21%
Hawksmoor Risk Score	5–8	5.2

<sup>&</sup>lt;sup>1</sup> Due to fund availability issues, the weighting assigned to *Fortem Capital Progressive Growth* is being held in *AHFM Defined Return* on <u>Aegon</u> only.

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