Cautious (0–40% Equity) Higher Income



-0.9% TOTAL RETURN (LAST 1 YEAR)

2.8% PORTFOLIO YIELD

0.25%+VAT hawksmoor annual management charge

0.58% ONGOING CHARGES OF UNDERLYING FUNDS

0.12% TRANSACTIONAL AND INCIDENTAL COSTS OF UNDERLYING FUNDS

```
Lower Risk Higher Risk
CAUTIOUS MODERATE ADVENTUROUS EQUITY RISK
```

 MODERATE
 ADVE

 (40-60% Equity)
 (60-4)

FACT SHEET

DVENTUROUS (60–80% Equity)

EQUITY RISK (80–100% Equity)

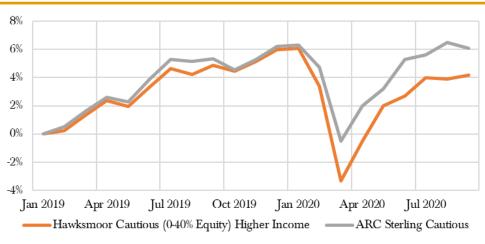
HAWKSMOOR Investment management

Cautious (0 –40% Equity) portfolios are intended for clients where a degree of equity risk is appropriate through an investment cycle, but where the longer-term preservation of capital is of primary importance. The portfolio will be managed with an asset allocation and risk profile consistent with a Dynamic Planner Fund Risk Profile of 4. You should be looking to invest for at least 3 years. The objective of this portfolio is to provide returns primarily from income.



PERFORMANCE

(0-40% Equity)



	1 month	3 months	6 months	1 year	<i>Since inception 04/02/2019</i>
Hawksmoor Cautious (0-40% Equity) Higher Income Portfolio	-0.2	0.9	7.5	-0.9	4.2
ARC Sterling Cautious	-0.3	0.5	6.9	0.8	6.1

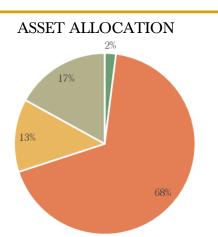
ALL OF OUR MODEL PORTFOLIOS ARE AVAILABLE ON THE FOLLOWING EIGHT PLATFORMS:



The performance shown is since launch (04/02/2019) on one of the platforms on which the portfolio was first available and there may be small variations in the asset allocation and past performance of the portfolio between platforms. Performance figures and charts sourced from Hawksmoor Research (total return, bid to bid, excluding fund rebates and excluding fees applied by the platform and adviser, but including Hawksmoor's fees without the VAT). These figures refer to the past and past performance is not a reliable indicator of future results.

OCTOBER 2020

	Yield %	Risk Score	Weight %
Cash	0.0	1	2
Fixed Income			68
Royal London Short Dur. Global High Yield Bond	5.0	3	7
TwentyFour Monument Bond	5.0 1.8	э 3	-
,		-	5
Aviva Strategic Bond	4.0	4	5
Vanguard UK Short-Term Investment Grade Index	1.5	2	10
Church House Investment Grade Fixed Interest	2.1	2.5	5
M&G UK Inflation Linked Corporate Bond	1.2	2	5
Liontrust Sustainable Future Corporate Bond	3.5	3.5	4
Schroder Strategic Credit	4.3	3	6
Artemis Strategic Bond	4.0	3.5	5
Janus Henderson Strategic Bond	2.9	4	6
Allianz Strategic Bond	3.1	6	5
M&G Global Macro Bond	3.0	4	5
Equities			13
BlackRock UK Income	4.3	5	3
Fidelity Global Dividend	2.7	5	4
Schroder Global Equity Income	4.6	5	2
Janus Henderson Global Equity Income	3.7	5	4
Alternatives			17
Church House Tenax Absolute Return Strategies	0.8	2.5	4
Sarasin Global Real Estate Equity	3.8	5	3
RM Alternative Income	4.9	4	5
WisdomTree Physical Gold GBP ¹	0.0	3.5	5
Weighted Average	2.8	3.5	



	Policy Range	Current
Cash	2%	2%
Fixed Income	45-65%	68%
Equities	0—40%	13%
Alternatives	15—35%	17%
Hawksmoor Risk Score	2—4	3.5

¹ WisdomTree Physical Gold is ineligible on Standard Life, Nucleus, Novia and Transact only. This allocation is instead retained in L&GAll Stocks Gilt Index.

The Hawksmoor Model Portfolio Service is managed by:



Jim Wood-Smith Chief Investment Officer, Private Clients

Gary Martin







Ian Woolley, CFA Senior Investment Analyst

Ben Luck Research Assistant



James Clark Senior Fund Analyst

Till Gill

Adviser Relationship Manager

For more information, please contact Jill Gill on 07846 932888 or at jill.gill@hawksmoorim.co.uk

FACT SHEET

OCTOBER 2020

Moderate (40–60% Equity) Higher Income

Higher Risk

HAWKSMOOR INVESTMENT MANAGEMENT



28.3% TOTAL RETURN (LAST 5 YEARS)

3.6% PORTFOLIO YIELD

0.25%+VAT hawksmoor annual management charge

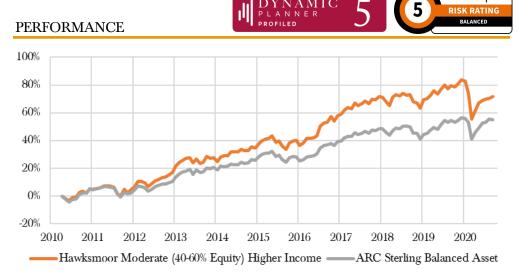
0.67% ONGOING CHARGES OF UNDERLYING FUNDS

0.17% TRANSACTIONAL AND INCIDENTAL COSTS OF UNDERLYING FUNDS

```
    Lower Risk
    Higher Risk

    CAUTIOUS
(0-40% Equity)
    MODERATE
(40-60% Equity)
    ADVENTUROUS
(60-80% Equity)
    EQUITY RISK
(80-100% Equity)
```

Moderate (40–60% Equity) portfolios are intended for clients seeking returns in excess of inflation, typically with an equity content of close to 50%. These returns are not to the exclusion of the longer-term preservation of capital. The Portfolio value will tend to rise and fall with equity markets, but to a lesser degree. The portfolio will be managed with an asset allocation and risk profile consistent with a Dynamic Planner Fund Risk Profile of 5. You should be looking to invest for at least 5 years. The objective of this portfolio is to provide returns primarily from income.



	3 months	1 Year	3 years	5 years	<i>Since inception 22/04/2010</i>
Hawksmoor Moderate (40-60% Equity) Higher Income Portfolio	0.6	-4.6	2.8	28.3	71.6
ARC Sterling Balanced Asset	0.8	-0.3	6.4	24.2	54.9

ALL OF OUR MODEL PORTFOLIOS ARE AVAILABLE ON THE FOLLOWING EIGHT PLATFORMS:



The performance shown is since launch (22/04/2010) on one of the platforms on which the portfolio was first available and there may be small variations in the asset allocation and past performance of the portfolio between platforms. Performance figures and charts sourced from Hawksmoor Research (total return, bid to bid, excluding fund rebates and excluding fees applied by the platform and adviser, but including Hawksmoor's fees without the VAT). These figures refer to the past and past performance is not a reliable indicator of future results.

	Yield %	Risk Score	Weight %
Cash	0.0	1	2
Fixed Income			44
Vanguard UK Short-Term Investment Grade Index	1.5	2	4
Royal London Short Dur. Global High Yield Bond	5.0	3	5
Aviva Strategic Bond	3.2	4	4
M&G Emerging Markets Bond	6.3	5	4
Artemis Strategic Bond	4.0	3.5	5
Allianz Strategic Bond	3.1	6	4
Janus Henderson Strategic Bond	2.9	4	4
TwentyFour Monument Bond	1.8	3	4
Liontrust Sustainable Future Corporate Bond	3.5	3.5	5
Schroder Strategic Credit	4.3	3	5

Equities			41
BlackRock UK Income	4.3	5	4
JO Hambro UK Dynamic	4.3	6	4
Franklin UK Equity Income	5.4	5	3
Troy Trojan Income	4.2	5	3
Liontrust US Income	2.0	5	6
BlackRock Continental European Income	3.7	5	4
Jupiter Japan Income	2.3	6	3
Schroder Asian Income Maximiser	7.6	6	3
Fidelity Asian Dividend	4.4	6	2
ASI Global Emerging Markets Equity Inc	3.4	7	3
Janus Henderson Global Equity Income	3.7	5	4
WHEB Sustainability	0.8	6	2
Alternatives			13
Sarasin Global Real Estate Equity	3.8	5	4

ASSET ALLOCATION 2% 13% 41%

	Policy Range	Current
Cash	2%	2%
Fixed Income	30—50%	44%
Equities	40-60%	41%
Alternatives	0—20%	13%
Hawksmoor Risk Score	3—5	4.4

¹ WisdomTree Physical Gold is ineligible on Standard Life, Nucleus, Novia and Transact only. This allocation is instead retained in L&G All Stocks Gilt Index.

Weighted Average

Gary Martin

Investment Manager

The Hawksmoor Model Portfolio Service is managed by:

4

3.5

4.4

4.9

0.0

3.6



RM Alternative Income

WisdomTree Physical Gold GBP 1

Jim Wood-Smith Chief Investment Officer,



Private Clients

Ian Woolley, CFA Senior Investment Analyst

6

3

Ben Luck **Research** Assistant



James Clark Senior Fund Analyst

Jill Gill

Adviser Relationship Manager

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FACT SHEET

SEPTEMBER 2020

Higher Risk

Adventurous (60–80% Equity) Higher Income

Lower Risk

HAWKSMOOR INVESTMENT MANAGEMENT



-6.0% TOTAL RETURN (LAST 1 YEAR)

3.9% PORTFOLIO YIELD

0.25%+VAT hawksmoor annual management charge

0.75% ONGOING CHARGES OF UNDERLYING FUNDS

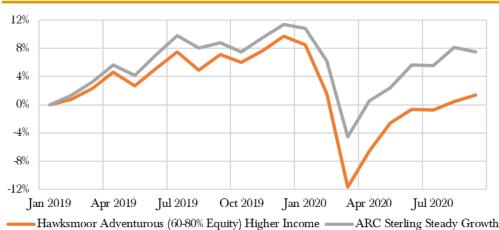
0.23% TRANSACTIONAL AND INCIDENTAL COSTS OF UNDERLYING FUNDS

CAUTIOUS	MODERATE (40–60% Equity)	ADVENTUROUS	EQUITY RISK
(0—40% Equity)		(60–80% Equity)	(80–100% Equity)

Adventurous (60–80% Equity) portfolios are intended for clients seeking returns similar to global equity markets, though not to the exclusion of capital preservation The Portfolio value will tend to rise and fall with equity markets. The portfolio will be managed with an asset allocation and risk profile consistent with a Dynamic Planner Fund Risk Profile of 6. You should be looking to invest for at least 7 years. The objective of this portfolio is to provide returns primarily from income.



PERFORMANCE



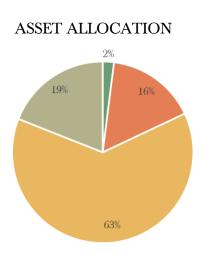
	1 month	3 months	6 months	1 year	<i>Since</i> <i>inception</i> 04/02/2019
Hawksmoor Adventurous (60-80% Equity) Higher Income Portfolio	-0.5	0.8	14.1	-6.0	1.4
ARC Sterling Steady Growth	-0.6	0.9	12.8	-1.2	7.5

ALL OF OUR MODEL PORTFOLIOS ARE AVAILABLE ON THE FOLLOWING EIGHT PLATFORMS:



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	Yield %	Risk	Weight
Cash	0.0	Score 1	% 2
	0.0	-	4
Fixed Income			16
Artemis Strategic Bond	4.0	3.5	5
Baillie Gifford High Yield Bond	4.2	4	5
M&G Emerging Markets Bond	6.3	5	3
Polar Capital Global Convertibles	4.1	4	3
Equities			63
JO Hambro UK Dynamic	4.3	6	4
Franklin UK Equity Income	5.4	5	5
BlackRock UK Income	4.3	5	5
Janus Henderson UK Responsible Income	4.2	5	4
Aberforth UK Small Companies	1.4	6	2
Liontrust US Income	2.0	5	7
BlackRock Continental European Income	3.7	5	5
Schroder Asian Income Maximiser	7.6	6	5
Fidelity Asian Dividend	4.4	6	3
Baillie Gifford Japanese Income Growth	2.4	7	4
ASI Global Emerging Markets Equity Inc	3.4	7	4
Schroder Global Equity Income	4.6	5	4
Janus Henderson Global Equity Income	3.7	5	4
Fidelity Global Enhanced Income	5.0	5	3
Polar Capital Global Insurance	1.5	5	4
Alternatives			19
RM Alternative Income	4.9	4	7
Sarasin Global Real Estate Equity	2.8	5	5
Fortem Capital Progressive Growth ¹	4.0	4	5
Merian Gold & Silver	0.0	6.5	2



	Policy Range	Current
Cash	2%	2%
Fixed Income	10—30%	16%
Equities	60—80%	63%
Alternatives	0—20%	19%
Hawksmoor Risk Score	4—6	4.9

¹ Due to fund availability issues, the weighting assigned to Fortem Capital Progressive Growth is being held in AHFM Defined Return on Aegon only.

Jim Wood-Smith Chief Investment Officer,

Gary Martin

Investment Manager

Weighted Average



Private Clients



3.9

Ian Woolley, CFA Senior Investment Analyst

Ben Luck **Research Assistant**

4.9

The Hawksmoor Model Portfolio Service is managed by:



James Clark Senior Fund Analyst

Till Gill Adviser Relationship Manager

For more information, please contact Jill Gill on 07846 932888 or at jill.gill@hawksmoorim.co.uk

FACT SHEET

OCTOBER 2020

Equity Risk (80–100% Equity) Higher Income

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-10.4% TOTAL RETURN (LAST 1 YEAR)

3.9% PORTFOLIO YIELD

0.25%+VAT hawksmoor annual management charge

0.78% ONGOING CHARGES OF UNDERLYING FUNDS

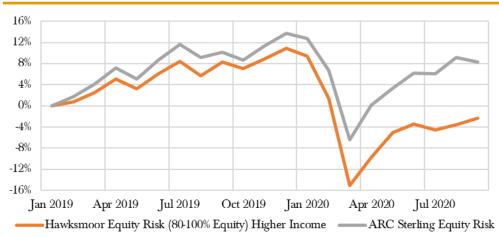
0.20% TRANSACTIONAL AND INCIDENTAL COSTS OF UNDERLYING FUNDS

Lower Kisk Higher Kis								
CAUTIOUS (0–40% Equity)		MODERATE (40–60% Equity)		ADVENTUROUS (60–80% Equity)		EQUITY RISK (80—100% Equity)		

Equity Risk (80–100% Equity) portfolios are intended for clients seeking returns similar to global equity markets. The Portfolio value will tend to rise and fall with equity markets. The portfolio will be managed with an asset allocation and risk profile consistent with a Dynamic Planner Fund Risk Profile of 7. You should be looking to invest for at least 7 years. The objective of this portfolio is to provide returns primarily from income.



PERFORMANCE



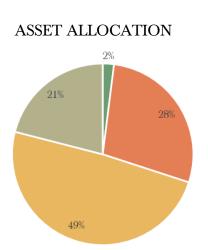
	1 month	3 months	6 months	1 year	<i>Since inception 04/02/2019</i>
Hawksmoor Equity Risk (80-100% Equity) Higher Income Portfolio	-0.4	-0.4	11.1	-10.4	-2.3
ARC Sterling Equity Risk	-0.8	0.9	15.2	-1.7	8.3

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	Yield	Risk	TA7-1-be
	1 ieid %	Score	Weight %
Cash	0.0	1	2
UK Equities			28
Franklin UK Equity Income	5.4	5	5
Troy Trojan Income	4.2	5	3
JO Hambro UK Dynamic	4.3	6	5
BlackRock UK Income	4.3	5	5
Schroder Income Maximiser	8.2	5	3
Janus Henderson UK Responsible Income	4.2	5	4
Aberforth UK Small Companies	1.4	6	3
Global Equities			49
Liontrust US Income	2.0	5	7
BlackRock Continental European Income	3.7	5	5
Schroder Asian Income Maximiser	7.6	6	6
Fidelity Asian Dividend	4.4	6	3
Baillie Gifford Japanese Income Growth	2.4	7	4
Jupiter Japan Income	2.4	6	3
ASI Global Emerging Markets Equity Inc	3.4	7	5
Schroder Global Equity Income	4.6	5	5
Janus Henderson Global Equity Income	3.7	5	6
Fidelity Global Dividend	2.7	5	5
Thematic Equities			21
RM Alternative Income	4.9	4	6
Sarasin Global Real Estate Equity	2.8	5	5
Polar Capital Global Insurance	1.5	5	4



	Policy Range	Current	
Cash	2%	2%	
UK Equities		28%	
Global Equities	80-100%	49%	
Thematic Equities		21%	
Hawksmoor Risk Score	5—8	5.0	

¹ Due to fund availability issues, the weighting assigned to Fortem Capital Progressive Growth is being held in AHFM Defined Return on Aegon only.



Jim Wood-Smith Chief Investment Officer, Private Clients

Weighted Average





Fortem Capital Progressive Growth¹

Investment Manager



4.0

3.9

Ian Woolley, CFA Senior Investment Analyst

6

Ben Luck **Research Assistant**

4

5.0

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