

HAWKSMOOR

INVESTMENT MANAGEMENT

PORTFOLIO MANAGEMENT
SERVICES

For Clients of Financial Advisers

(Office Use Only)

Client Name

Financial Adviser

Investment Manager

Fee Code (if changed)

ACCOUNT
VARIATION
FORM

PLEASE READ THIS PAGE BEFORE YOU COMPLETE THIS FORM

This Form is to be completed when there is an additional investment to the portfolio, or when any other material amendment is required, such as:

- a significant addition to the portfolio
- a change to the Risk Level and/or Investment Objective
- a change to the charging structure
- a change to any Adviser Agreed Remuneration
- any other material amendment.

This Form constitutes an amendment to the *Account Application Form* and will form part of our Client Agreement with you. You should read it, and the *Terms and Conditions* document, carefully before signing.

DETAILS OF THE APPLICANTS

Please complete in BLOCK CAPITAL LETTERS.

| | First Applicant | Second Applicant |
|---------------|-----------------|------------------|
| Title | | |
| First Name(s) | | |
| Surname | | |
| Address | | |
| Postcode | | |

1. Portfolio Service

| | | | | | |
|------|--------------------------|----------|--------------------------|-------|--------------------------|
| DPMS | <input type="checkbox"/> | Capstone | <input type="checkbox"/> | SWPMS | <input type="checkbox"/> |
|------|--------------------------|----------|--------------------------|-------|--------------------------|

2. Additional Investment

Amount to be invested as cash:

£

Please make cheques payable to **Pershing Securities Limited**.

Existing securities to be transferred (approximate value including ISAs):

£

Please provide a copy of the most recent valuation of these investments, including the acquisition dates and costs of the holdings to be transferred.

3. Adviser Agreed Remuneration

I/We agree to Hawksmoor facilitating the payment of the following remuneration to our Financial Adviser from the portfolio:

Non-recurring (on the additional investment)

| | |
|--|---|
| The sum of | £ |
| A percentage payment of the initial value of the additional investment | % |

Recurring (on the existing and additional investments)

| | |
|---------------------------------|---|
| A fixed annual sum of | £ |
| An annual percentage payment of | % |

Please note there will be no changes to the Hawksmoor fees unless specifically indicated below.

4. Charges

Please see the separate *Schedule of Charges for Clients of Financial Advisers* for the Portfolio Service chosen in Section 1 and the *Ex-Ante Costs and Charges Disclosure* document for details of these fees and charges and any other charges that may apply to your portfolio.

4.1 (DPMS only)

If there are any further details that are applicable to the management of your portfolio, please indicate in the 'Additional notes about Fees' box.

| | | | |
|----------|--|-------------------------------------|--|
| Fee Only | | Fee and Transaction Dealing Charges | |
|----------|--|-------------------------------------|--|

Additional notes about Fees

5. Portfolio Risk & Investment Objective

Please tick this box if you would like the Portfolio's Investment Objective or Risk Level to be changed

If so, please specify the new Risk Level and/or Investment Objective below (please refer to the *Explaining Your Portfolio* document for guidance on confirming your Investment Objective and your Risk Profile).

| Investment Objective | | Risk Profile | |
|-----------------------------------|--------------------------|----------------|--------------------------|
| Capital Growth | <input type="checkbox"/> | Low | <input type="checkbox"/> |
| A Balance between Income & Growth | <input type="checkbox"/> | Low/Moderate | <input type="checkbox"/> |
| Income | <input type="checkbox"/> | Moderate | <input type="checkbox"/> |
| | | Moderate /High | <input type="checkbox"/> |
| | | High | <input type="checkbox"/> |

6. Investment Restrictions and Preferences

Please tick this box if you would like to add or remove any restrictions or preferences to the Portfolio and give details below.

7. Any Other Material Amendment

Please give details of any significant or other material amendments in the box below.

CLIENT DECLARATION

This *Account Variation Form*, together with the *Account Application Form*, the *Terms and Conditions* document, the *Schedule of Charges for Clients of Financial Advisers*, the *Explaining Your Portfolio* document and the *Ex-Ante Costs and Charges Disclosure* document together constitute our standard client agreement (“Agreement”) upon which we intend to rely.

For your own benefit and protection, you should read these documents carefully before signing this Form. If there is anything in them that you do not understand or you would like to discuss further, please get in touch with us or with your Adviser.

I/We declare that all the details in this Form are correct to the best of my/our knowledge and that **I/we will inform Hawksmoor in writing if there should be any material changes to the information that I/we have provided.**

I/We declare that my/our tax status remains unchanged from the tax status previously declared.

I/We authorise you to facilitate the Adviser Agreed Remuneration payments as detailed in Section 3 of this document. I/We confirm that these payments have been fully explained to me/us by my/our Financial Adviser.

I/We understand that joint clients will be jointly and severally liable in respect of all the Terms and Conditions and any other obligations referred to in the Agreement and that Hawksmoor may receive and act on instructions in relation to the Account from any one of us.

| First Applicant | | Second Applicant | |
|-----------------|--|------------------|--|
| Signature | | Signature | |
| Name | | Name | |
| Date | | Date | |

| | |
|---|--|
| If signing on behalf of someone else (for example as an Attorney or for a corporate body) please state your capacity and provide certified documents of your authority. | |
|---|--|

| | |
|---------------------------------------|--|
| Signed for and on behalf of Hawksmoor | |
| Name/Capacity | |
| Date | |

FINANCIAL ADVISER DECLARATION

This section is to be completed by the Financial Adviser.

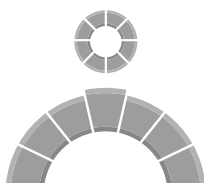
| | |
|-------------------------|--|
| Name of Primary Contact | |
| Name of Company | |
| FCA Registration Number | |
| Address | |

I confirm that I have undertaken a full fact find for the client, established the source of any assets to be added to the portfolio and assessed the suitability of the Hawksmoor service, as required by the Financial Conduct Authority.

I will notify Hawksmoor of any change to the client's circumstances that may affect the way the portfolio is managed.

I confirm I have fully explained the Adviser Agreed Remuneration to the client and I understand that any remuneration payment facilitated by Hawksmoor will be inclusive of any VAT that may be applicable.

| | |
|--------|--|
| Signed | |
| Name | |
| Date | |



HAWKSMOOR

INVESTMENT MANAGEMENT

For further information on any of our services, or to arrange a meeting with an investment manager, please call one of our offices.

You can also find more information on Hawksmoor, our services and full contact details on our website at www.hawksmoorim.co.uk

Head Office:

17 Dix's Field

Exeter

EX1 1QA

01392 410180

Offices also in:

London

Taunton

Dorchester

Bury St. Edmunds

info@hawksmoorim.co.uk

www.hawksmoorim.co.uk

Registered Address:

2nd Floor Stratus House, Emperor Way, Exeter Business Park, Exeter EX1 3QS. Company Number 6307442

Hawksmoor Investment Management Limited is authorised and regulated by the Financial Conduct Authority