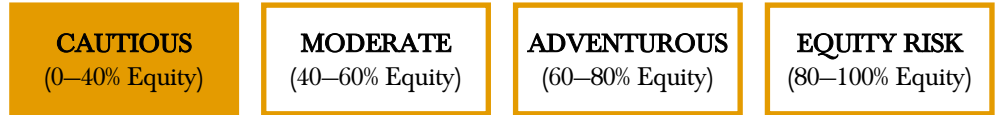


# Cautious (0–40% Equity) Higher Income



*Lower Risk*

*Higher Risk*



**Cautious (0–40% Equity) portfolios** are intended for clients where a degree of equity risk is appropriate through an investment cycle, but where the longer-term preservation of capital is of primary importance. The portfolio will be managed with an asset allocation and risk profile consistent with a Dynamic Planner Fund Risk Profile of 4. You should be looking to invest for at least 3 years. The objective of this portfolio is to provide returns primarily from income.



## PERFORMANCE

*Under FCA regulation, we are unable to provide performance data until one year after launch.*

*This model portfolio was launched on 4th February 2019.*

**3.0%**

PORTFOLIO YIELD

**0.25%+VAT**

HAWKSMOOR ANNUAL  
MANAGEMENT CHARGE

**0.73%**

ONGOING CHARGES OF  
UNDERLYING FUNDS

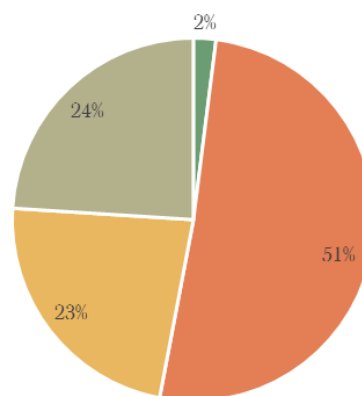
ALL OF OUR MODEL PORTFOLIOS ARE AVAILABLE ON THE FOLLOWING SIX PLATFORMS:



## CURRENT POSITIONING

	Yield %	Risk Score	Weight %
<b>Cash</b>	<b>0.0</b>	<b>1</b>	<b>2</b>
<b>Fixed Income</b>			<b>51</b>
Royal London Short Dur. Global High Yield Bond	5.0	3	6
TwentyFour Monument Bond	1.8	3	5
Aviva Strategic Bond	3.9	4	5
iShares UK Gilts 0-5yr UCITS ETF	0.5	2	5
Church House Investment Grade Fixed Interest	2.1	2.5	5
M&G UK Inflation Linked Corporate Bond	1.2	2	5
Schroder Strategic Credit	4.3	3	5
Artemis Strategic Bond	4.1	3.5	5
Janus Henderson Strategic Bond	3.0	4	5
M&G Global Macro Bond	3.3	4	5
<b>Equities</b>			<b>23</b>
BlackRock UK Income	4.3	5	3
GAM UK Equity Income	4.7	5	4
JO Hambro UK Opportunities	3.2	4	3
Fidelity Global Dividend	2.7	5	3
Schroder Global Equity Income	4.1	5	4
Janus Henderson Global Equity Income	3.6	5	3
Guinness Global Equity Income	2.1	5	3
<b>Alternatives</b>			<b>24</b>
BMO Property Growth & Income	4.6	5	7
Levendi Thornbridge Defined Return <sup>1 2</sup>	5.0	5	5
Fortem Capital Progressive Growth <sup>1 2</sup>	4.0	4	5
Jupiter Absolute Return	0.6	3	4
Janus Henderson UK Absolute Return	0.0	4	3
	<b>3.0</b>	<b>3.7</b>	<b>100</b>

## ASSET ALLOCATION

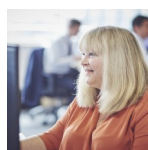


	Policy Range	Current
Cash	2%	2%
Fixed Income	45–65%	51%
Equities	0–40%	23%
Alternatives	15–35%	24%
Hawksmoor Risk Score	2–4	3.7

<sup>1</sup> Due to fund availability issues, the weighting assigned to *Levendi Defined Return* is currently held in *Fortem Capital Progressive Growth*, making a total 10% weighting on Standard Life only.

<sup>2</sup> Due to fund availability issues, the 5% and 5% weightings assigned to *Levendi Defined Return* and *Fortem Capital Progressive Growth*, making a total 10% weighting are being held in *Pimco Sterling Short Maturity Source ETF* on Aegon only.

For more information, please contact:



**Jill Gill**

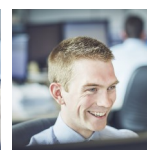
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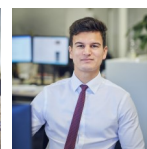
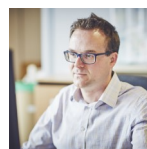
The Hawksmoor Model Portfolio Service is managed by:

**Jim Wood-Smith**  
Chief Investment Officer,  
Private Clients



**Ian Woolley, CFA**  
Senior Investment Analyst

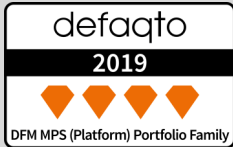
**James Clark**  
Senior Fund Analyst



**Ben Luck**  
Research Assistant

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# Moderate (40–60% Equity) Higher Income



19.6%

TOTAL RETURN  
(LAST 3 YEARS)

4.2%

PORTFOLIO YIELD

0.25%+VAT

HAWKSMOOR ANNUAL  
MANAGEMENT CHARGE

0.79%

ONGOING CHARGES OF  
UNDERLYING FUNDS

Lower Risk

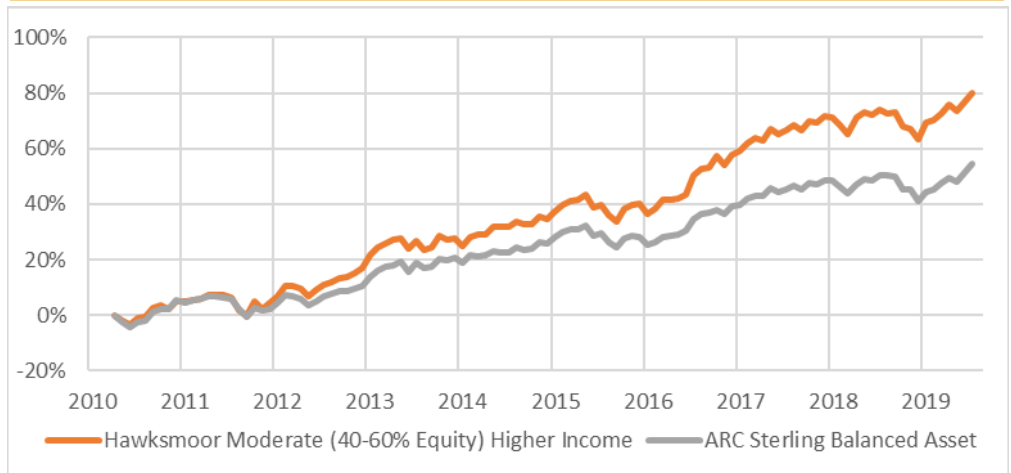
Higher Risk



**Moderate (40–60% Equity) portfolios** are intended for clients seeking returns in excess of inflation, typically with an equity content of close to 50%. These returns are not to the exclusion of the longer-term preservation of capital. The Portfolio value will tend to rise and fall with equity markets, but to a lesser degree. The portfolio will be managed with an asset allocation and risk profile consistent with a Dynamic Planner Fund Risk Profile of 5. You should be looking to invest for at least 5 years. The objective of this portfolio is to provide returns primarily from income.



## PERFORMANCE



	3 months	1 Year	3 years	5 years	Since inception 22/04/2010
<b>Hawksmoor Moderate (0-40% Equity) Higher Income Portfolio</b>	2.2	3.4	19.6	36.3	79.1
<i>ARC Sterling Balanced Asset</i>	3.4	3.9	15.9	27.2	56.2

ALL OF OUR MODEL PORTFOLIOS ARE AVAILABLE ON THE FOLLOWING SIX PLATFORMS:

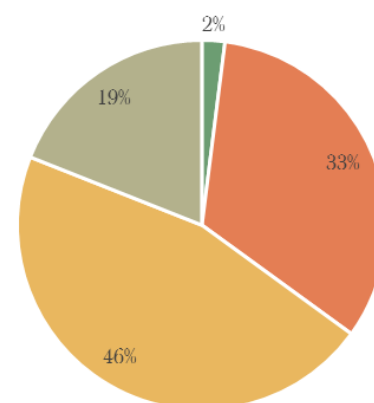


The performance shown is since launch (22/04/2010) on one of the platforms on which the portfolio was first available and there may be small variations in the asset allocation and past performance of the portfolio between platforms. Performance figures and charts sourced from Hawksmoor Research (total return, bid to bid, excluding fund rebates and excluding fees applied by the platform and adviser, but including Hawksmoor's fees without the VAT). These figures refer to the past and past performance is not a reliable indicator of future results.

## CURRENT POSITIONING

	Yield %	Risk Score	Weight %
<b>Cash</b>	<b>0.0</b>	<b>1</b>	<b>2</b>
<b>Fixed Income</b>			<b>33</b>
Royal London Short Dur. Global High Yield Bond	5.0	3	5
Threadneedle High Yield Bond	4.2	4	5
Aviva Strategic Bond	3.9	4	5
M&G Emerging Markets Bond	5.8	5	5
Artemis Strategic Bond	4.1	3.5	5
TwentyFour Monument Bond	1.8	3	4
Schroder Strategic Credit	4.3	3	4
<b>Equities</b>			<b>46</b>
BlackRock UK Income	4.3	5	5
JO Hambro UK Dynamic	4.1	6	4
GAM UK Equity Income	4.7	5	5
Man GLG UK Income	4.7	5	5
Schroder Income Maximiser	8.0	5	5
Neptune US Income	1.9	5	6
BlackRock Continental European Income	4.5	5	3
Schroder Asian Income Maximiser	7.0	6	3
Standard Life Global Emerging Markets Equity Inc	3.2	7	3
Janus Henderson Global Equity Income	3.6	5	5
Jupiter Japan Income	2.3	6	2
<b>Alternatives</b>			<b>19</b>
BMO Property Growth & Income	4.6	5	9
Levendi Thornbridge Defined Return <sup>1 2</sup>	5.0	5	5
Fortem Capital Progressive Growth <sup>1 2</sup>	4.0	4	5
	<b>4.2</b>	<b>4.5</b>	<b>100</b>

## ASSET ALLOCATION

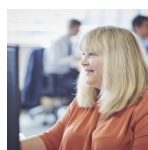


	Policy Range	Current
Cash	2%	2%
Fixed Income	30–50%	33%
Equities	40–60%	46%
Alternatives	0–20%	19%
Hawksmoor Risk Score	3–5	4.5

<sup>1</sup> Due to fund availability issues, the weighting assigned to *Levendi Defined Return* is currently held in *Fortem Capital Progressive Growth*, making a total 10% weighting on and *Standard Life* only.

<sup>2</sup> Due to fund availability issues, the 5% weightings assigned to *Levendi Defined Return* and *Fortem Capital Progressive Growth*, making a total 10% weighting are being held in *Pinco Sterling Short Maturity Source ETF* on *Aegon* only.

For more information, please contact:



**Jill Gill**

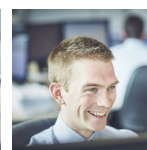
Adviser Relationship Manager

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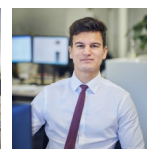
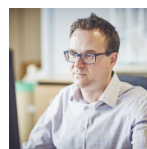
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Chief Investment Officer,  
Private Clients



**Ian Woolley, CFA**  
Senior Investment Analyst

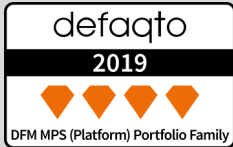
**James Clark**  
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**Ben Luck**  
Research Assistant

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# Adventurous (60–80% Equity) Higher Income



*Lower Risk*

*Higher Risk*



**Adventurous (60–80% Equity) portfolios** are intended for clients seeking returns similar to global equity markets, though not to the exclusion of capital preservation. The Portfolio value will tend to rise and fall with equity markets. The portfolio will be managed with an asset allocation and risk profile consistent with a Dynamic Planner Fund Risk Profile of 6. You should be looking to invest for at least 7 years. The objective of this portfolio is to provide returns primarily from income.



## PERFORMANCE

*Under FCA regulation, we are unable to provide performance data until one year after launch.*

*This model portfolio was launched on 4th February 2019.*

4.1%

PORTFOLIO YIELD

0.25%+VAT

HAWKSMOOR ANNUAL  
MANAGEMENT CHARGE

0.82%

ONGOING CHARGES OF  
UNDERLYING FUNDS

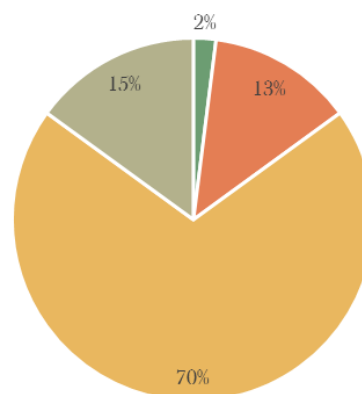
ALL OF OUR MODEL PORTFOLIOS ARE AVAILABLE ON THE FOLLOWING SIX PLATFORMS:



## CURRENT POSITIONING

	Yield %	Risk Score	Weight %
<b>Cash</b>	<b>0.0</b>	<b>1</b>	<b>2</b>
<b>Fixed Income</b>			<b>13</b>
Artemis Strategic Bond	4.1	3.5	5
M&G Emerging Markets Bond	5.8	5	3
Threadneedle High Yield Bond	4.2	4	3
Polar Capital Global Convertibles	3.9	4	2
<b>Equities</b>			<b>70</b>
Man GLG UK Income	4.7	5	6
GAM UK Equity Income	4.7	5	6
Schroder Income Maximiser	8.0	5	6
JO Hambro UK Dynamic	4.1	6	6
BlackRock UK Income	4.3	5	6
Aberforth UK Small Companies	3.0	6	3
Neptune US Income	1.9	5	7
Schroder Asian Income Maximiser	7.0	6	6
Standard Life Global Emerging Markets Equity Inc	3.2	7	6
BlackRock Continental European Income	4.5	5	5
Polar Capital Global Insurance	1.5	5	4
Schroder Global Equity Income	4.1	5	4
Janus Henderson Global Equity Income	3.6	5	3
Baillie Gifford Japanese Income Growth	2.3	7	2
<b>Alternatives</b>			<b>15</b>
BMO Property Growth & Income	4.6	5	6
Fortem Capital Progressive Growth <sup>1</sup>	4.0	4	5
Sarasin Global Real Estate Equity	2.4	5	4
	<b>4.1</b>	<b>5.1</b>	<b>100</b>

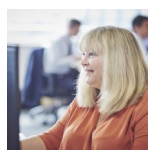
## ASSET ALLOCATION



	Policy Range	Current
Cash	2%	2%
Fixed Income	10–30%	13%
Equities	60–80%	70%
Alternatives	0–20%	15%
Hawksmoor Risk Score	4–6	5.1

<sup>1</sup> Due to fund availability issues, the weighting assigned to *Fortem Capital Progressive Growth* is being held in *Pimco Sterling Short Maturity Source ETF* on *Aegon* only.

For more information, please contact:



**Jill Gill**

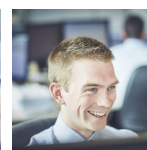
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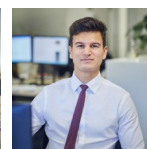
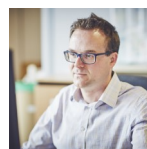
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Chief Investment Officer,  
Private Clients



**Ian Woolley, CFA**  
Senior Investment Analyst

**James Clark**  
Senior Fund Analyst



**Ben Luck**  
Research Assistant

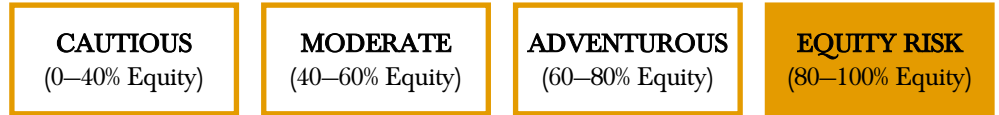
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# Equity Risk (80–100% Equity) Higher Income



*Lower Risk*

*Higher Risk*



**Equity Risk (80–100% Equity) portfolios** are intended for clients seeking returns similar to global equity markets. The Portfolio value will tend to rise and fall with equity markets. The portfolio will be managed with an asset allocation and risk profile consistent with a Dynamic Planner Fund Risk Profile of 7. You should be looking to invest for at least 7 years. The objective of this portfolio is to provide returns primarily from income.



## PERFORMANCE

*Under FCA regulation, we are unable to provide performance data until one year after launch.*

*This model portfolio was launched on 4th February 2019.*

**3.9%**

PORTFOLIO YIELD

**0.25%+VAT**

HAWKSMOOR ANNUAL  
MANAGEMENT CHARGE

**0.82%**

ONGOING CHARGES OF  
UNDERLYING FUNDS

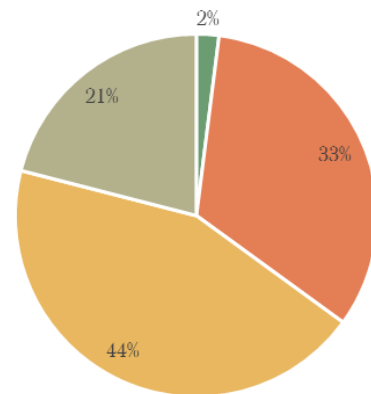
ALL OF OUR MODEL PORTFOLIOS ARE AVAILABLE ON THE FOLLOWING SIX PLATFORMS:



## CURRENT POSITIONING

	Yield %	Risk Score	Weight %
<b>Cash</b>	<b>0.0</b>	<b>1</b>	<b>2</b>
<b>UK Equities</b>			<b>33</b>
Man GLG UK Income	4.7	5	6
GAM UK Equity Income	4.7	5	6
JO Hambro UK Dynamic	4.1	6	6
BlackRock UK Income	4.3	5	6
Schroder Income Maximiser	8.0	5	6
Aberforth UK Small Companies	3.0	6	3
<b>Global Equities</b>			<b>44</b>
Neptune US Income	1.9	5	6
Schroder Global Equity Income	4.1	5	6
Janus Henderson Global Equity Income	3.6	5	6
BlackRock Continental European Income	4.5	5	6
Schroder Asian Income Maximiser	7.0	6	6
Fidelity Global Dividend	2.7	5	5
Baillie Gifford Japanese Income Growth	2.3	7	5
Standard Life Global Emerging Markets Equity Inc	3.2	7	4
<b>Thematic Equities</b>			<b>21</b>
BMO Property Growth & Income	4.6	5	7
Fortem Capital Progressive Growth <sup>1</sup>	4.0	4	6
Sarasin Global Real Estate Equity	2.4	5	4
Polar Capital Global Insurance	1.5	5	4
	<b>3.9</b>	<b>5.2</b>	<b>100</b>

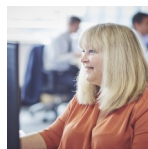
## ASSET ALLOCATION



	Policy Range	Current
Cash	2%	2%
UK Equities		33%
Global Equities	80–100%	44%
Thematic Equities		21%
Hawksmoor Risk Score	5–8	5.2

<sup>1</sup> Due to fund availability issues, the weighting assigned to *Fortem Capital Progressive Growth* is being held in *Pimco Sterling Short Maturity Source ETF* on *Aegon* only.

For more information, please contact:



**Jill Gill**

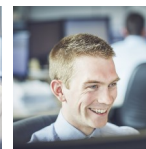
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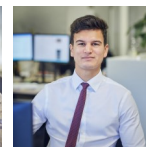
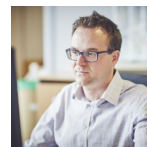
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