# DEFENSIVE MODEL PORTFOLIO

30th September 2018



# **OBJECTIVE**

This portfolio is designed for investors who are only prepared to accept very limited risk to capital from investing in financial markets and are therefore more willing to accept a lower return. The portfolio will be actively managed and diversified across global financial markets, however in order to reduce the risk of capital losses, an emphasis will be placed on fixed interest holdings and certain other defensive assets. An important way risk will be limited in the portfolio will be to have a maximum exposure to equities of 35% and minimum allocation to fixed income and cash of 45%. The portfolio is mainly invested in funds managed by highly regarded specialist managers who are experts in a particular field.

The portfolio's returns will be shown relative to the IA Mixed Investment 0-35% Shares Sector, however it is important to note that the Sector consists of funds with greater investment flexibility and have structurally different asset allocation guidelines.

#### **PERFORMANCE**

Cumulative performance % growth to last month end					Weekly Annualised		
	Annualised since launch 31/01/2012	Since launch 31/01/2012	5 years	3 years	1 year	3 months	Volatility since launch
Hawksmoor Defensive Portfolio	3.5	26.0	17.3	9.6	-0.4	-0.3	2.4
IA Mixed Investment 0-35% Shares Sector	4.0	30.2	20.8	15.1	1.2	0.2	3.4



31/01/2012 - 28/09/2018 Data from FE 2018

#### **RISK RANGE**



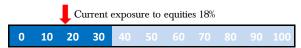
On a scale of 1-10, with 1 being low risk and 10 being high risk, Hawksmoor would anticipate the collection of funds within the portfolio to expose an investor to a level of risk in the range of 2-3.

#### PORTFOLIO SUMMARY

There were no changes made to the portfolio during the quarter.

The best performing fund over the quarter was NB Global Equity Index PutWrite ( $\pm 1.8\%$ ) and the worst performing fund was Merian Gold & Silver ( $\pm 14.0\%$ ).

#### ASSET EXPOSURE RANGES



The portfolio will have a maximum exposure to Equities of 35%.

Current exposure to fixed income and cash 47%

0 10 20 30 40 50 60 70 80 90 100

The portfolio will have a minimum exposure to Fixed Income and Cash of 45%.

# RATINGS/AWARDS



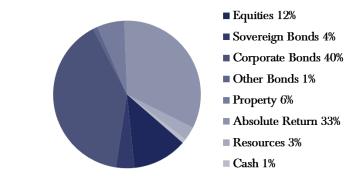




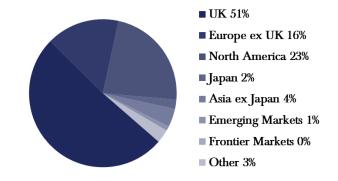


Equities	9.5%
Global	7.0%
NB Global Equity Index PutWrite	7.0%
Thematic	2.5%
Merian Gold & Silver	2.5%
Fixed Income	47.0%
Corporate	33.5%
M&G Short Dated Corporate Bond	15.0%
M&G UK Inflation Linked Corporate Bond	10.0%
Schroder Strategic Credit	8.5%
High Yield	7.5%
Royal London Short Duration Global High Yield Bond	7.5%
Overseas	6.0%
M&G Global Macro Bond	6.0%
Alternatives	43.5%
Absolute Return	37.5%
BlackRock Absolute Return Bond	8.5%
Janus Henderson UK Absolute Return	9.5%
Jupiter Absolute Return	10.0%
Merian Global Equity Absolute Return	9.5%
Property	6.0%
F&C Property Growth & Income	6.0%
Total	100%





#### Geographic Breakdown



The pie chart breakdowns are calculated on a look through basis of the underlying holdings so there may be differences between the table and pie charts.

### OTHER INFORMATION

Historic Yield: 1.6%

Hawksmoor Annual Management Charge: 0.3% +VAT

Ongoing Charge of underlying funds: 0.7%

Portfolio Managers: Ben Conway, Daniel Lockyer & Richard Scott

**Platform Availability:** Ascentric, Aviva, Novia, Standard Life & Transact

# CONTACT DETAILS

#### **Business Development Team**

**Phone:** 01392 410180

Please note, all telephone calls will be recorded.

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Address: 17 Dix's Field, Exeter, EX1 1QA

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#### RISK WARNINGS AND OTHER INFORMATION

# CAUTIOUS MODEL PORTFOLIO

30th September 2018



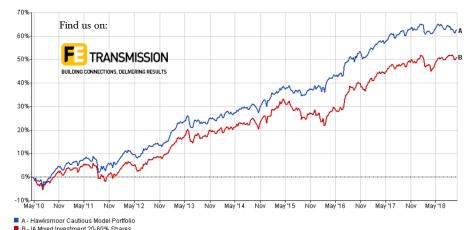
# **OBJECTIVE**

This portfolio is designed for investors prepared to accept some risk from investing in financial markets, but who are content to target more modest returns in exchange for a lower risk approach. The portfolio provides an actively managed and diversified spread of investments giving access to opportunities across global financial markets. However, while being actively managed in its asset allocation, the portfolio will have a minimum allocation to equities of 20% and a maximum of 50%, together with a minimum allocation to fixed income and cash of 30%. The portfolio is mainly invested in funds managed by highly regarded specialist managers who are experts in a particular field. These funds combine together to provide broad exposure to global markets together with a focus on areas chosen for their potential either to enhance the returns achieved from the portfolio or to lower its overall level of risk.

The portfolio's returns will be shown relative to the IA Mixed Investment 20-60% Shares Sector, however it is important to note that the Sector consists of funds with greater investment flexibility and have structurally different asset allocation guidelines.

#### **PERFORMANCE**

Cumulative performance % growth to last month end						Weekly Annualised	
	Annualised since launch 22/04/2010	Since launch 22/04/2010	5 years	3 years	1 year	3 months	Volatility since launch
Hawksmoor Cautious Portfolio	5.9	62.7	32.6	20.7	1.0	-0.5	4.8
IA Mixed Investment 20-60% Shares Sector	5.0	51.0	28.8	22.1	2.6	0.7	5.4



22/04/2010 - 28/09/2018 Data from FE 2018

#### RISK RANGE



On a scale of 1-10, with 1 being low risk and 10 being high risk, Hawksmoor would anticipate the collection of funds within the portfolio to expose an investor to a level of risk in the range of 3-4.

#### PORTFOLIO SUMMARY

During the quarter we sold Artemis European Opportunities and introduced Schroder Global Equity Income.

The best performing fund over the quarter was NB Global Equity Index PutWrite (+1.8%) and the worst performing fund was Merian Gold & Silver (-14.0%).

#### ASSET EXPOSURE RANGES



The portfolio will have exposure to Equities between 20 and 50%.

Current exposure to fixed income and cash 33%

0 10 20 30 40 50 60 70 80 90 100

The portfolio will have a minimum exposure to Fixed Income and Cash of 30%.

# RATINGS/AWARDS

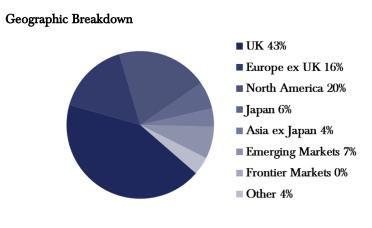






Equities	30.5%
UK	8.5%
Man GLG Undervalued Assets	8.5%
Japan	4.0%
Jupiter Japan Income	4.0%
Emerging Markets	2.5%
Janus Henderson Emerging Markets Opportunities	2.5%
Global	12.0%
NB Global Equity Index PutWrite	7.0%
Schroder Global Equity Income	5.0%
Thematic	3.5%
Merian Gold & Silver	3.5%
Fixed Income	32.0%
Corporate	16.0%
M&G UK Inflation Linked Corporate Bond	8.0%
Schroder Strategic Credit	8.0%
High Yield	7.5%
Royal London Short Duration Global High Yield Bond	7.5%
Overseas	8.5%
M&G Emerging Markets Bond	3.5%
M&G Global Macro Bond	5.0%
Alternatives	37.5%
Absolute Return	31.5%
BlackRock Absolute Return Bond	5.0%
Janus Henderson UK Absolute Return	9.5%
Jupiter Absolute Return	9.5%
Merian Global Equity Absolute Return	7.5%
Property	6.0%
F&C Property Growth & Income	6.0%
Total	100%





The pie chart breakdowns are calculated on a look through basis of the underlying holdings so there may be differences between the table and pie charts.

#### OTHER INFORMATION

Current Historic Yield: 2.0%

Hawksmoor Annual Management Charge: 0.3% +VAT

Ongoing Charge of underlying funds: 0.8%

Portfolio Managers: Ben Conway, Daniel Lockyer & Richard Scott

Platform Availability: Ascentric, Aviva, Novia, Standard Life & Transact

#### CONTACT DETAILS

#### Business Development Team

**Phone:** 01392 410180

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#### RISK WARNINGS AND OTHER INFORMATION

# BALANCED MODEL PORTFOLIO

30th September 2018



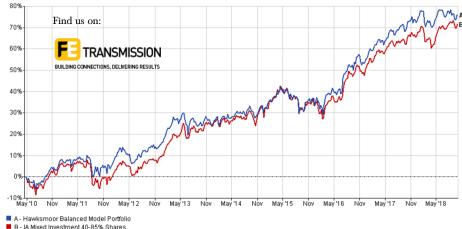
# **OBJECTIVE**

This portfolio is designed for investors with a moderate risk profile seeking reasonable rates of total return over the long term, some of which will come by way of income. The portfolio provides an actively managed and diversified spread of investments giving access to opportunities across global financial markets. However, while being actively managed in its asset allocation, the portfolio will have a minimum allocation to equities of between 40% and a maximum of 70%, together with a minimum allocation to fixed income and cash of 20%. The portfolio is mainly invested in funds managed by highly regarded specialist managers who are experts in a particular field. These funds combine together to provide broad exposure to global markets together with a focus on areas chosen for their potential to enhance the returns achieved from the portfolio.

The portfolio's returns will be shown relative to the IA Mixed Investment 40-85% Shares Sector, however it is important to note that the Sector consists of funds with greater investment flexibility and have structurally different asset allocation guidelines.

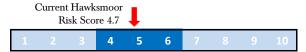
#### **PERFORMANCE**

Cumulative performance % growth to last month end						Weekly	
	Annualised since launch 22/04/2010	Since launch 22/04/2010	5 years	3 years	1 year	3 months	Annualised Volatility since launch
Hawksmoor Balanced Portfolio	6.9	75.9	41.8	34.3	3.7	-0.1	7.9
IA Mixed Investment 40-85% Shares Sector	6.6	71.5	40.9	32.6	5.4	1.4	8.2



22/04/2010 - 28/09/2018 Data from FE 2018

#### RISK RANGE



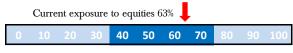
On a scale of 1-10, with 1 being low risk and 10 being high risk, Hawksmoor would anticipate the collection of funds within the portfolio to expose an investor to a level of risk in the range of 4-6.

#### PORTFOLIO SUMMARY

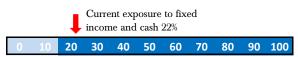
During the quarter we sold Artemis European Opportunities and introduced Schroder Global Equity Income.

The best performing fund over the quarter was Artemis Global Select (+5.8%) and the worst performing fund was Merian Gold & Silver(-14.0%).

#### ASSET EXPOSURE RANGES



The portfolio will have exposure to Equities between 40 and 70%.



The portfolio will have a minimum exposure to Fixed Income and Cash of 20%.

# RATINGS/AWARDS

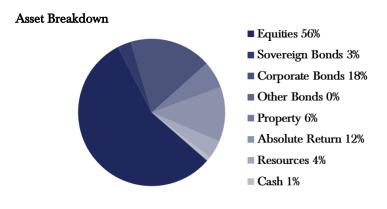




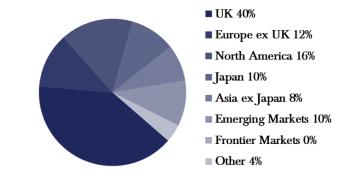




Equities	57.0%
UK	16.5%
JO Hambro UK Dynamic	6.5%
Man GLG Undervalued Assets	7.0%
Merian UK Smaller Companies	3.0%
Japan	8.0%
Baillie Gifford Japanese Income Growth	4.0%
Jupiter Japan Income	4.0%
Asia Pacific ex-Japan	5.0%
Schroder Asian Alpha Plus	5.0%
Emerging Markets	3.5%
Janus Henderson Emerging Markets Opportunities	3.5%
Global	20.0%
Artemis Global Select	9.0%
NB Global Equity Index PutWrite	6.0%
Schroder Global Equity Income	5.0%
Thematic	4.0%
Merian Gold & Silver	4.0%
Fixed Income	21.0%
Corporate	8.0%
Schroder Strategic Credit	8.0%
High Yield	7.5%
Royal London Short Duration Global High Yield Bond	7.5%
Overseas	5.5%
M&G Emerging Markets Bond	5.5%
Alternatives	22.0%
Absolute Return	16.0%
Janus Henderson UK Absolute Return	8.0%
Jupiter Absolute Return	8.0%
Property	6.0%
F&C Property Growth & Income	6.0%
Total	100%







The pie chart breakdowns are calculated on a look through basis of the underlying holdings so there may be differences between the table and pie charts.

OTHER INFORMATION					
Current Historic Yield:	2.3%				
Hawksmoor Annual Management Charge:	0.3% +VAT				
Ongoing Charge of underlying funds:	0.9%				
Portfolio Managers: Ben Conway, Daniel Lockyer & Richard Scott					
Platform Availability: Ascentric, Aviva, Novia, Sta	ndard Life & Transact				

## CONTACT DETAILS

#### **Business Development Team**

**Phone:** 01392 410180

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#### RISK WARNINGS AND OTHER INFORMATION

# GROWTH MODEL PORTFOLIO

30th September 2018



# **OBJECTIVE**

This portfolio is designed for investors who are prepared to accept an above average level of risk in seeking a high rate of total return over the long term. The portfolio provides an actively managed and diversified spread of investments giving access to opportunities chosen from across global financial markets. However, while being actively managed in its asset allocation, the portfolio will have a minimum allocation to equities of 60% and a maximum of 90%. The portfolio is mainly invested in funds managed by highly regarded specialist managers who are experts in a particular field. These funds are selected so that in combination they provide broad exposure to global markets together with a focus on areas chosen for their potential to achieve strong returns.

The portfolio's returns will be shown relative to the IA Flexible Investment Sector, however it is important to note that the Sector consists of funds with greater investment flexibility and have structurally different asset allocation guidelines.

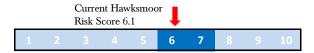
#### **PERFORMANCE**

Cumulative performance % growth to last month end						Weekly	
	Annualised since launch 22/04/2010	Since launch 22/04/2010	5 years	3 years	1 year	3 months	Annualised Volatility since launch
Hawksmoor Growth Portfolio	7.5	84.7	51.8	47.0	6.1	0.0	10.3
IA Flexible Investment Sector	6.5	69.7	42.4	35.6	5.4	1.4	8.9



22/04/2010 - 28/09/2018 Data from FE 2018

#### **RISK RANGE**



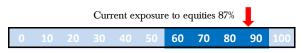
On a scale of 1-10, with 1 being low risk and 10 being high risk, Hawksmoor would anticipate the collection of funds within the portfolio to expose an investor to a level of risk in the range of 6-7.

#### PORTFOLIO SUMMARY

During the quarter we reduced JPMorgan Europe Dynamic ex UK and introduced Schroder Small Cap Discovery.

The best performing fund over the quarter was Baillie Gifford Global Discovery (+9.6%) and the worst performing fund was Merian Gold & Silver (-14.0%).

#### ASSET EXPOSURE RANGES



The portfolio will have exposure to Equities between 60 and 90%.



The portfolio has no minimum exposure to Fixed Income and Cash.

#### RATINGS/AWARDS

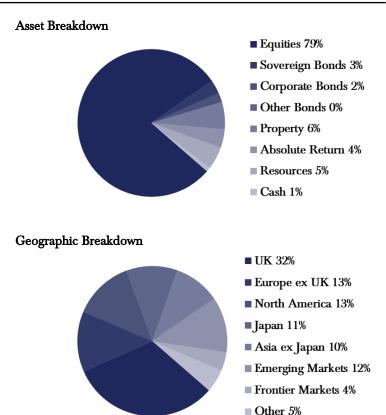








T	00.00/
Equities	80.0%
UK	16.0%
JO Hambro UK Dynamic	5.0%
Man GLG Undervalued Assets	7.0%
Merian UK Smaller Companies	4.0%
Europe	5.0%
JPMorgan Europe Dynamic Ex UK	5.0%
US	5.5%
Artemis US Extended Alpha	5.5%
Japan	10.5%
Baillie Gifford Japanese Income Growth	5.5%
Jupiter Japan Income	5.0%
Asia Pacific ex-Japan	7.5%
Schroder Asian Alpha Plus	7.5%
Emerging Markets	10.0%
Janus Henderson Emerging Market Opportunities	6.0%
Schroder Frontier Markets Equity	4.0%
Global	20.5%
Baillie Gifford Global Discovery	6.0%
Schroder Global Recovery	8.0%
Schroder Small Cap Discovery	2.5%
Standard Life Global Smaller Companies	4.0%
Thematic	5.0%
Merian Gold & Silver	5.0%
Fixed Income	5.0%
Overseas	5.0%
M&G Emerging Markets Bond	5.0%
Alternatives	15.0%
Absolute Return	9.0%
Janus Henderson UK Absolute Return	9.0%
Property	6.0%
F&C Property Growth & Income	6.0%
Total	100%



The pie chart breakdowns are calculated on a look through basis of the underlying holdings so there may be differences between the table and pie charts.

#### OTHER INFORMATION

Current Historic Yield: 1.6%

Hawksmoor Annual Management Charge: 0.3% +VAT

Ongoing Charge of underlying funds: 0.9%

Portfolio Managers: Ben Conway, Daniel Lockyer & Richard Scott

Platform Availability: Ascentric, Aviva, Novia, Standard Life & Transact

#### CONTACT DETAILS

#### **Business Development Team**

**Phone:** 01392 410180

Please note, all telephone calls will be recorded.

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#### RISK WARNINGS AND OTHER INFORMATION

# AGGRESSIVE MODEL PORTFOLIO

30th September 2018



# OBJECTIVE

This portfolio is designed for higher risk investors looking to maximise long term returns on their investment from investing in financial markets and who are able to tolerate frequent and sometimes significant fluctuations in the value of their investment in the short term. The portfolio provides an actively managed and diversified spread of investments giving access to opportunities across global financial markets. This unconstrained portfolio will have a high exposure to equities particularly in overseas markets and specialist asset classes that exhibit the best potential for growth over the long term. The portfolio is mainly invested in funds managed by highly regarded specialist managers who are experts in a particular field.

The portfolio's returns will be shown relative to the IA Flexible Investment Sector, however it is important to note that the Sector consists of funds with greater investment flexibility and have structurally different asset allocation guidelines.

Current Hawksmoor Risk Score 6.7

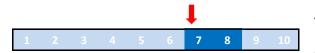
#### **PERFORMANCE**

Cumulative performance % growth to last month end						Weekly	
	Annualised since launch 31/01/2012	Since launch 31/01/2012	5 years	3 years	1 year	3 months	Annualised Volatility since launch
Hawksmoor Aggressive Portfolio	8.8	75.8	53.2	55.6	5.7	-0.3	10.7
IA Flexible Investment Sector	8.1	67.5	42.4	35.6	5.4	1.4	7.6



31/01/2012 - 28/09/2018 Data from FE 2018

# **RISK RANGE**



On a scale of 1-10, with 1 being low risk and 10 being high risk, Hawksmoor would anticipate the collection of funds within the portfolio to expose an investor to a level of risk in the range of 7-8.

# PORTFOLIO SUMMARY

There were no changes made to the portfolio during the quarter.

The best performing fund was Baillie Gifford Global Discovery (+9.6%) and the worst performing fund was Merian Gold & Silver (-14.0%).

#### ASSET EXPOSURE RANGES

Current exposure to equities 91% 

10 20 30 40 50 60 70 80 90 10

The portfolio has no minimum or maximum exposure to Equities.

Current exposure to fixed income and cash 7%

0 10 20 30 40 50 60 70 80 90 100

The portfolio has no minimum exposure to Fixed Income and Cash.

#### RATINGS/AWARDS

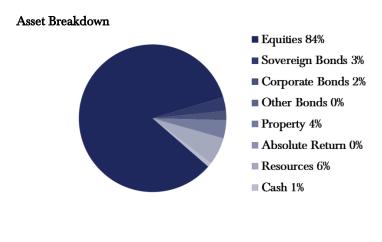


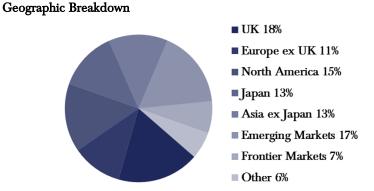






Equities	90.5%
UK	11.5%
JO Hambro UK Dynamic	5.0%
Merian UK Smaller Companies	6.5%
Europe	4.0%
JPMorgan Europe Dynamic Ex UK	4.0%
US	7.5%
Artemis US Extended Alpha	7.5%
Japan	13.0%
Baillie Gifford Japanese Income Growth	6.0%
Jupiter Japan Income	7.0%
Asia Pacific ex-Japan	8.0%
Schroder Asian Alpha Plus	8.0%
Emerging Markets	22.0%
Janus Henderson Emerging Markets Opportunities	8.0%
Schroder Frontier Markets Equity	7.0%
Schroder Small Cap Discovery	7.0%
Global	18.5%
Baillie Gifford Global Discovery	6.5%
Schroder Global Recovery	8.0%
Standard Life Global Smaller Companies	4.0%
Thematic	6.0%
Merian Gold & Silver	6.0%
Fixed Income	9.5%
Overseas	5.5%
M&G Emerging Markets Bond	5.5%
Property	4.0%
F&C Property Growth & Income	4.0%
Total	100%





The pie chart breakdowns are calculated on a look through basis of the underlying holdings so there may be differences between the table and pie charts.

#### OTHER INFORMATION

Current Historic Yield: 1.4%

Hawksmoor Annual Management Charge: 0.3% +VAT

Ongoing Charge of underlying funds: 0.9%

Portfolio Managers: Ben Conway, Daniel Lockyer & Richard Scott

Platform Availability: Ascentric, Aviva, Novia, Standard Life & Transact

#### CONTACT DETAILS

#### **Business Development Team**

**Phone:** 01392 410180

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### RISK WARNINGS AND OTHER INFORMATION

# DISTRIBUTION MODEL PORTFOLIO

30th September 2018



# **OBJECTIVE**

This portfolio is designed for investors whose priority is to achieve an attractive level of income from their investments and are prepared to accept a moderate level of risk in doing so. However, while being actively managed in its asset allocation, the portfolio will have a minimum allocation to equities of 40% and a maximum of 70%, together with a minimum exposure to fixed income and cash of 20%. We aim for the overall yield on the portfolio to be higher than that available from a composite index of financial assets and we believe a diversified approach to asset allocation will enhance the opportunities to produce an attractive income yield, and offer good prospects for capital growth.

The portfolio's returns will be shown relative to the IA Mixed Investment 40-85% Shares Sector, however it is important to note that the Sector consists of funds with greater investment flexibility and have structurally different asset allocation guidelines.

Current Hawksmoor

#### RISK RANGE



being high risk, Hawksmoor would anticipate the collection of funds within the portfolio to expose an investor to a level of risk in the range of 3-6.

#### **PERFORMANCE**

Cumulative performance % growth to last month end						Weekly Annualised	
	Annualised since launch 22/04/2010	Since launch 22/04/2010	5 years	3 years	1 year	3 months	Volatility since launch
Hawksmoor Distribution Portfolio	6.7	72.4	38.8	29.3	3.7	0.4	7.2
IA Mixed Investment 40-85% Shares Sector	6.6	71.5	40.9	32.6	5.4	1.4	8.2



22/04/2010 - 28/09/2018 Data from FE 2018

#### PORTFOLIO SUMMARY

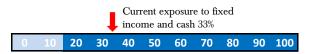
During the quarter we sold Schroder European Alpha Income and introduced Schroder Income Maximiser.

The best performing fund over the quarter was Fidelity Global Dividend (+5.3%) and the worst performing fund was Merian Gold & Silver (-14.0%).

#### ASSET EXPOSURE RANGES



The portfolio will have exposure to Equities between 40 and 70%.



The portfolio will have a minimum exposure to Fixed Income and Cash of 20%.

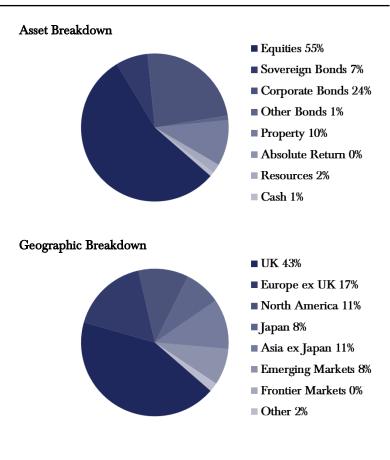
# RATINGS/AWARDS







Equities	57.5%
UK	26.0%
BlackRock UK Income	10.0%
Man GLG UK Income	10.0%
Schroder Income Maximiser	6.0%
Japan	7.0%
Baillie Gifford Japanese Income Growth	4.0%
Jupiter Japan Income	3.0%
Asia Pacific ex-Japan	7.0%
Schroder Asian Income Maximiser	7.0%
Global	15.5%
Fidelity Global Dividend	7.5%
Schroder Global Equity Income	8.0%
Thematic	2.0%
Merian Gold & Silver	2.0%
Fixed Income	32.5%
Corporate	10.0%
Schroder Strategic Credit	10.0%
High Yield	8.0%
Royal London Short Duration Global High Yield Bond	8.0%
Strategic	7.5%
Jupiter Strategic Bond	7.5%
Overseas	7.0%
M&G Emerging Markets Bond	7.0%
Alternatives	10.0%
Property	10.0%
F&C Property Growth & Income	10.0%
Total	100%



The pie chart breakdowns are calculated on a look through basis of the underlying holdings so there may be differences between the table and pie charts.

#### OTHER INFORMATION

Current Historic Yield: 4.5%

Hawksmoor Annual Management Charge: 0.3% +VAT

Ongoing Charge of underlying funds: 0.9%

Portfolio Managers: Ben Conway, Daniel Lockyer & Richard Scott

Platform Availability: Ascentric, Aviva, Novia, Standard Life & Transact

#### CONTACT DETAILS

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#### RISK WARNINGS AND OTHER INFORMATION